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Summary

Results-driven professional with an IIT-IIM pedigree and 5.5+ years of experience in translating large-scale capital projects into commercial outcomes. Adept at leading cross-functional teams to drive revenue and ensure cost leadership, leveraging data-driven insights to achieve strategic business objectives in high-stakes environments.

Professional Experience

Project Control Manager | Adani Group | Mundra

- Led ₹6,000+ Cr portfolio of strategic infrastructure initiatives across 12+ EPC packages (including Ports, Rail, Roads, and Material Handling Systems) driving port-linked growth and SEZ development at India's largest private port.
- Strategic Growth Execution: Translated growth targets into execution by leading the rollout of a 2.3M sq. ft. container yard, a project that directly enabled ₹400+ Cr in new annual revenue.
- Cross-Functional Leadership: Acted as a central node for a cross-functional team of 15+, aligning planning, engineering, procurement, and site execution to deliver on key business objectives.
- Operational Readiness: Led O&M readiness planning for 5 major assets to ensure seamless transition to profitable operations.
- Cost Optimization: Secured ₹1.2 Cr in cost savings by mitigating potential capex overruns through proactive identification and elimination of scope creep in rail connectivity projects.
- Financial Management: Advised on capital allocation, achieving 104% cash flow utilization for FY24-25 through advanced tracking in ERP SAP.
- **Digital Transformation**: Led a portfolio-wide digital transformation by implementing the Dassault IPMS platform, creating a single source of truth for project data and enhancing cross-functional collaboration.
- Turnaround Management: Preserved key cargo commitments by recovering 45+ critical path days on a delayed container jetty through strategic procurement and intelligent sequencing.
- Process Improvement & Stakeholder Relations: Improved contractor trust and operational efficiency by designing and institutionalizing a new milestone-linked billing system, reducing billing disputes by 35%.

Project Manager | Arman Steelcon | Indore

- Crisis Management: Delivered a business-critical ₹70 Cr modular warehouse during the COVID-19 crisis by implementing a hybrid Agile-Waterfall management framework to navigate extreme uncertainty.
- Business Continuity: Ensured business continuity for the client by leading crisis-response efforts that averted a 6-week project delay and maintained 90% workforce productivity during lockdowns.
- Budget Optimization: Achieved 4% cost savings against the approved budget by enabling parallel work streams and using real-time dashboards to accelerate client reviews.
- Team Leadership & Talent Management: Led the 6-member project team, taking full responsibility for hiring, training, and coordinating with all contractors and procurement to meet revised timelines.

Architect | Dinkar Associate | Indore

- Spearheaded end-to-end architectural design and development for residential, commercial, and institutional projects, ensuring seamless client coordination, design approvals, and regulatory compliance.
- Sustainable Design: Led design initiatives for sustainable architecture (LEED-compliant project designs), incorporating passive design strategies, energy-efficient materials, and rainwater harvesting systems.

Education

B.ARCH - Indian Institute of Technology, Roorkee | India

Accomplishments and Awards

- Qualified UPSC Civil Services Prelims, Mains and appeared Interview in 2020, 21,22 (top ~1% out of 1 million+ aspirants)
- Awarded A+ for Museum Design in Final Thesis at IIT Roorkee, recognizing in-depth research into museum design, visitor experience, and integration of cultural and historical narratives
- All India Rank 354: Secured in the International Olympiad of Mathematics, 2009

License & Certifications

Lean Six Sigma Green Belt - KPMG India, Credential ID GN042025286

Registered Architect, Council of Architecture - India, Credential ID CA/2017/89070

Co/Extra-curricular

- Vertical Head, Placement Committee (Energy and Infrastructure): Leading corporate outreach on careers within the Energy, Utilities, Infrastructure and Real Estate sectors.
- Elected Member, Student Affairs Council: Served as an elected representative for the student body at IIT Roorkee
- Special Mention, 'Ideaz' Technical Fest: Recognized at Cognizant, IIT Roorkee's technical festival in 2012