



Anushikha Gupta

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Summary

Impact-driven legal strategist turned entrepreneur, leveraging courtroom advocacy and operational leadership to drive business transformation. Skilled in legal risk management, cross-functional execution, negotiations, and strategic decision-making.

Professional Experience

Empanelled Advocate | Directorate Department of Local Government, Punjab Government | Punjab

- Involved in high impact litigation to represent and defend the interests of Municipal Corporation of Punjab.
- Assisted Senior Advocate in 100 plus cases.

Practising Advocate | Punjab and Haryana High Court | Chandigarh

- Assisted Sr. Advocates in Civil and Criminal Court Proceedings at Punjab and Haryana High Court.
- Drafted legal documents including plaints, written statements, contracts, settlements, rejoinders, replies, and notices.
- Provided Legal Advice to clients and negotiated settlements on their behalf.
- Managed the client acquisition and conversion activities for Senior Advocate and Self Alliances.
- Expert in various Legal Domains like Contracts, PFUTP and PTI Regulations, SEBI Act, Consumer Law.

Young Professional | Securities and Exchange Board of India | Mumbai

- Involved in High Impact Litigation involving companies like Sahara and Adani Group.
- Amended the standard operating procedures for the Litigation Department of SEBI.

General Manager | CMC Supermarket | Chandigarh

- Hired, managed and led a team of 15 employees to ensure smooth daily operation of a Supermarket.
- Managed annual procurement budgets of ~USD 600K, ensuring quantity and SKU variety in inventory.
- Monitored sourcing, vendor & customer relations, inventory rotation and coordination in human resources.

Education

Master of Law – *Kurukshetra University, Kurukshetra* | India

B. Com LLB (Hons.) – *University Institute of Legal Studies, Chandigarh* | India

Accomplishments and Awards

- Head Coordinator for International Immersion Program, IIMA
- Doubled the revenue from private practice in 4 years.
- Increased the revenue of CMC Supermarket from INR 1 Crore to INR 4 Crore over 4 years.
- Secured approval to allow and authorize Young Professionals at SEBI to sign Green notes.
- Received appreciation from ED(Law) for implementing the new standard operating systems.
- Worked on high stake litigation cases like SAHARA and ADANI during my tenure at SEBI.
- Grew personal client portfolio by 3x over 5 years through referrals and strategic outreach.
- Retained 95%+ clients year-on-year through legal and strategic advisory solutions.

License & Certifications

Advanced Legal Drafting, Rostrum Legal

Co/Extra-curricular

- Secured an AIR4 from amongst 10,000 applicants for JAG (women) Indian Army. Secured recommendation from both JAG Army and JAG Navy.
- Quarter finalist in Price Media Law Moot Court Competition, South Asia Rounds, University of Oxford.
- Awarded 2nd Best Speaker at Symbiosis National Moot Court Competition, 2017 from amongst 100 speakers.
- Awarded Best Memorial in UILS Intra Moot Court Competition, 2015.
- Stood 1st in group dance competition, UIHTM, Panjab University, Chandigarh Competition, 2015.
- Represented my college at the prestigious International Arbitration Moot Court Competition.