



Jyoti

E-Mail: x25jyoti@iima.ac.in Mobile: +91 7632909273 LinkedIn: [linkedin.com/in/jyoti2106/](https://www.linkedin.com/in/jyoti2106/)

विवारिनिर्गोहिकः

Summary

Supply Chain Professional with 4+ years of experience in steel industry. Adept at streamlining resource allocation, optimising cost through strategic planning, inventory management and handling end-to-end logistics. Skilled in people management, cross-functional collaboration and leading teams to drive performance improvements while aligning operations with business objectives.

Professional Experience

Area Manager, Raw Material Planning | Tata Steel | Gamharia

- Managed **raw material planning** for Tata Steel Gamharia plant, supporting **~1 million tons** of annual steel production.
- Managed end-to-end demand and supply planning for **24+ raw materials**, totalling **~6.4 million tons** annually, to ensure uninterrupted plant operations.
- Optimized coal blend** and drove **new coal trial initiatives** at coke plant to reduce blend cost and enhance coke quality, resulting in total savings of **~10.7 Cr** in **FY'25**.
- Spearheaded **inter-plant synergy** across Tata Steel group locations by optimizing internal distribution of metallics (pellets and sponge iron) and coke, facilitating cumulative dispatches of **~1.4 million tons** in **FY'25**.
- Proactively managed crisis scenario and mitigated stock out risks by implementing advance stock build-up strategies.

Manager, Outbound Logistics | Tata Steel | Jamshedpur

- Handled portfolio for an annual dispatch of **~11 million tons** of steel encompassing an overall spend base of **~1700 Cr**.
- Spearheaded **network optimization initiatives** for finished goods dispatches, mitigating cost leakages—such as idle freight and suboptimal routing—that collectively amounted to **~110 Cr** in annual inefficiencies.
- Served as SPOC for the **Transportation Management System (TMS)** project at Tata Steel Logistics, Jamshedpur to automate dispatch planning, optimize freight costs and ensure high delivery compliance.
- Implemented **resource optimization** techniques by deploying Special Freight Train Operations (SFTO) rakes for dispatches, effectively optimizing coil weight against rake capacity, resulting in cost savings of **~7 Cr** in **FY'24**.
- Led a **collaborative initiative** with JCAPCPL to optimize mix coil loading and deliver freight savings of **~3.5 Cr** in **FY'24**.
- Coordinated between **11 mills** at Jamshedpur and **26 stockyards** pan India to ensuring **maximum sales throughput**.
- Achieved the **highest ever monthly dispatch milestone** of **1 million tons** in **March'24**.
- Collaborated cross functionally with Production Planning, Marketing and Sales teams to minimize dispatch cost leakages.

Manager, Logistics Planning | Tata Steel | Jamshedpur

- Performed comprehensive **logistics cost analysis** for Tata Steel's **~4,300 Cr** outbound logistics portfolio.
- Executed **stockyard space assessment** to evaluate storage capacity readiness in line with future production expansion targets.
- Analysed **customer satisfaction study** to identify grievances and recommend focused improvements to boost service quality.
- Contributed to the integration of Indian Railways' FOIS system with Tata Steel's digital infrastructure to enable cost and lead time tracking of outbound consignments.

Education

BE Production Engineering – *Birla Institute of Technology | Mesra (Gold medalist)*

Accomplishments & Awards

- Received **Entry Scholarship** by IIM Ahmedabad: A **25% Fee Waiver** in PGPM Course 2025-26 at IIM Ahmedabad.
- Promoted to the role of Area Manager, Raw Material Planning with 3 years of experience at Tata Steel.
- Recognized with **Bravo Award** by **Chief Logistics, Tata Steel Jamshedpur**, for exemplary performance.
- Awarded **Gold Medal** for graduating as the batch topper in Production Engineering for 2016–2020 batch at BIT Mesra.
- Winner of Mind Over Matter: **1st position in Mind Over Matter (Season 6)**, case competition conducted by **Tata Steel**. Awarded 1 lakh cash prize along with a PPO from the organization.
- Winner of Mind Rover: **2nd position in Mind Rover (Season 7)**, case competition conducted by **Tata Motors**.

Licenses & Certifications

Excel Skills for Business: Advanced, Macquarie University, Coursera

Co/Extra-Curriculars

- Successfully completed **Outdoor Leadership Course** organized by **TSAF** (Tata Steel Adventure Foundation), culminating in a high-altitude trek to **Siari Top** at **11,800 feet** in Uttarakhand.
- Volunteer at **National Service Scheme (NSS)**, BIT Mesra.
- Winner of Apoorv Dramzest (2017)** - A cultural fest of Ehsaas Dramatic Society, BIT Mesra.