



Vinu G Krishnan

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Summary

Seasoned energy professional with domain expertise in pipeline operations and petroleum product supply chain logistics. Worked in Chairman and Director's office, driving strategic planning, crisis response, and project monitoring of large-scale infrastructure initiatives.

Professional Experience

Senior Manager (Director Secretariat) / Manager (Chairman Secretariat) | IOCL | Delhi

- Prepared Divisional Strategy blueprint and tracked action points. Resulted in \$6 million in new revenue from asset monetization and new business opportunities, with potential growth to \$150 million.
- Served as Crisis Coordinator, reporting critical exceptions to the members of the Board, and coordinated with teams for swift operation restoration. Implemented a communication protocol, maintaining over 99% pipeline availability through rapid issue reporting and resource mobilization.
- Led process optimization across the Division by identifying opportunities in operations, projects, and procurement. Reduced pre-project timelines by 25%, and increased pipeline capacity by 10%.
- Formulated and implemented policies to drive system improvements, including land procurement policy and contractor performance evaluation. Achieved 30% reduction in land acquisition time and enhanced project execution through contractor evaluation mechanisms.
- Collaborated with multiple divisions, external vendors, and government agencies to run special projects at the Chairman's office, including securing ISO containers for oxygen supply during COVID-19's 2nd wave.
- Monitored pipelines from the top executive office, contributing to the addition of 5,000 km of pipelines with a Capex spend of \$2.05 billion.
- Analyzed internal data like pipeline system availability, capacity utilization, OPEX, and CAPEX to deliver concise performance reports to the Chairman and Director (Pipelines). Developed a CEO dashboard integrating multiple data sources.
- Collaborated with Pipeline Units to prepare annual work plans for Regional and Divisional Heads, resulting in 'Excellent' rating of Corporation in the Government's MoU for three consecutive years.
- Organized monthly business performance review meetings, collaborating with top management facilitating strategic decision-making.

Assistant Manager (O&M) | IOCL | Chennai

- Led a 40-member team to manage petroleum product supply, achieving 5 MMT annual throughput and meeting 30% of demand across three states.
- Planned resources and executed system modifications, including DRA skid commissioning (130% capacity) and energy-saving measures, resulting in 5% OPEX reduction (~\$1M savings).
- Maintained 100% on-spec delivery and upgraded pump stations for BS-IV fuels with zero disruptions. Ensured safe operations through toolbox talks and JSA, achieving zero accidents.
- Minimized product quality giveaways, contributing to \$5M in annual savings.

Education

B Tech in Electrical & Electronics Engineering– Govt Engg College | Thrissur Kerala

Accomplishments

- Budding Executive award: Awarded 1st place in 2017 in All India Level for the innovative idea of "Interface Management during Transportation of Products through Multi-Product Pipelines without Kerosene."
- Presented paper on All India Level on the Topic "Resolving Challenges through Innovation & Technology on ATF pumping through multiproduct pipelines without SKO / minimum SKO plug" in 2017
- 2nd Place in Kaizen Competition held at Southern Region Pipelines in 2018

Certifications

Lean Six Sigma Green Belt, KPMG

Nav Urja Nirman – One Month Residential Training on Building a Future in Renewable Energy, IIT Delhi

Harvard ManageMentor Course, Harvard Business Publishing

Extra-Curriculars

- Winner of All India Level Football Tournament in Indian Oil in 2024
- Winner of Indian Oil Southern Region Pipelines Cricket Tournaments in 2015
- Participated in field project on "Reconnaissance Study of Potential Small Hydro Projects" organized by Government of Kerala's Total Energy Security Mission in 2010