



Aditi Aggarwal

E-Mail: x26aditia@iima.ac.in Mobile: +91 9711384993 LinkedIn: www.linkedin.com/in/aditi-aggarwal-186092170/

Summary

Value-driven finance professional with about 5 years of experience. Skilled in analysing and solving complex valuation challenges across diverse industries. Adept at managing client relationships and delivering strategic insights for decision-making.

Professional Experience

Senior Valuation Consultant | Kroll Advisory Private Limited (f.k.a. Duff & Phelps India) | Delhi

Promoted twice in 3 years to lead and execute business valuations, complex securities valuations, and portfolio valuations for clients across multiple industries.

- Assisted a leading fintech company with revenue of USD 250 million, with equity valuations, purchase price allocations, ESOP valuations for the purposes of financial reporting, tax reporting and internal restructuring.
- Led valuation of several cash-generating units for two listed companies – one in the D2H industry and the other in household durables to ensure that the goodwill recorded in the books of the listed companies for these cash-generating units does not exceed their true value.
- Spearheaded equity valuations and ESOP valuations for a data analytics company with revenue of USD 40 million for financial reporting purposes of its various subsidiaries located across geographies.
- Conducted valuation of an acquisition by a listed pharmaceutical company, with a net worth of USD 12 billion. This involved valuing intangible assets, including brand, vendor relationships, distribution networks, developed products, and products under development.
- Managed a leading AI contract management company with a revenue of USD 60 million, with equity valuations, purchase price allocations, and ESOP valuations for the purposes of financial reporting and tax reporting.
- Engaged in valuation assessment of a leading healthcare provider, with revenue of USD 650 million, and summarised the analysis in a report to be used as an expert witness report in court.
- Executed valuations of various acquisitions by one of the largest listed IT players, with a net worth of USD 45 billion. This included the valuation of intangible assets and liabilities, such as developed technology, customer contracts, customer relationships, brand, and deferred revenue.
- Involved in the valuation of airports owned by one of the largest private airport operators in Asia in relation to its debt restructuring among various operating entities.
- Actively involved in providing fund management-related services to a Mauritius-based fund that has investments in six companies based in India. Assisted in the fund's exit from one of the companies engaged in manufacturing and selling organic food products.

Education

Bachelor of Management Studies (BMS) (Finance) – Shaheed Sukhdev College of Business Studies, Delhi University | Delhi

Accomplishments and Awards

- Secured early promotion to senior consultant (3 years' experience vs 5 years' average experience) due to my better performance in various projects and ability to directly handle clients and lead engagements.
- Among the top-rated employees (in a team of 15 employees), secured a rating of above 4 (on a scale of 1 to 5) in the annual performance review for the last 3 years for exceeding the expectations of the senior management in multiple projects.
- Started leading client engagements as a consultant (1.5 years' experience), which is normally done by a senior consultant (5 years' average experience).

Co/Extra-curricular

- Volunteered for social services activities organised by Kroll Advisory. Participated in plantation/donation drives, visited slums to distribute sanitary napkins to 150+ women and visited government schools to set up their libraries and paint the school walls.
- Member - Kartavya – Social Service Forum of Shaheed Sukhdev College of Business Studies
- Founder - International Relations Cell of Shaheed Sukhdev College of Business Studies - Facilitated academic sessions in collaboration with the University of Edinburgh, Columbia Business School, KEDGE Business School, and IE Business School. Organised international competitions, such as the Hult Prize Competition and the Delhi Mock Crypto-Trading Challenge.
- Member - Grandeur, the Consulting Cell of Shaheed Sukhdev College of Business Studies - Collaborated on various speaker sessions with industry leaders and case study competition.