



Akash Goyal

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Summary

Finance leader and Chartered Accountant with 10.4 years of experience translating financial insights into strategic and operational decisions. Led finance for a \$1 billion balance sheet and \$800 million revenue entity, partnering with senior stakeholders on cost, capital, funding, headcount, investments and business planning. Brings a strong blend of financial expertise, analytical rigour, cross-functional leadership and finance transformation.

Professional Experience

Vice President, Legal Entity Controller | Goldman Sachs | Bengaluru

Jan 2023 – Feb 2026

Strategic Decision Support

- Prepared India financial insights for the CFO and COO's presentation to the **Goldman Sachs Global Board**, analysing historical and projected **per-capita costs** and highlighting **stability** despite increasing seniority and functional complexity.
- Built quarterly senior leadership dashboards covering a **~\$900M management cost** base across **~20 divisions** and **~12,000 employees**, integrating per-capita cost, variance and headcount mix for decision-making.
- Assessed proposed cost allocation changes, quantifying a **~\$50M one-time shift** in cost attribution and enabling leadership to evaluate divisional impacts before implementation.
- Co-authored business planning decks with divisional Managing Directors for the Executive Office, covering multi-year projections and strategic priorities.

Capital, Funding & Treasury

- Determined **annual dividend recommendations of ~\$80–100M**, balancing planned capex, liquidity buffers and tax considerations; worked with Treasury and senior leadership to secure required approvals.
- Monitored quarterly working capital of **\$350–400M** against Federal Reserve and SRB requirements, assessing liquidity buffers, current/long-term classifications and debt-equity thresholds to inform funding and dividend decisions.
- Worked with Tax and Treasury to restructure intercompany loans, reducing worldwide tax costs by approximately **\$1M**.

Financial Leadership & Business Partnering

- Led financial controllership for Goldman Sachs' largest global service entity by headcount, managing a **team of six Chartered Accountants** across book closure, reporting, audits and regulatory compliance.
- Acted as the **primary point of contact** for global Tax, Treasury, Legal and Operations teams on India controllership matters.
- Mentored three team members to accelerated promotions, two to Associate and one to Vice President.

Tax, Risk & Controls

- Developed a tax recovery strategy that unlocked **~USD 5M** in blocked GST credits through strategic input tax credit optimization and export-linked refund provisions.
- Partnered with Tax to accelerate GST refund filings from semi-annual to quarterly for **~\$10–12M** per quarter by aligning export collections, bank documentation and cross-functional timelines.
- Reduced interest payable to MSME vendors by **95%** to INR 6 lakhs over three years through process improvements and stakeholder management.
- Played a key role in concluding **Advance Pricing Agreements (APA)** for India, UK and the US, reducing long-term transfer pricing risk and high-value litigation exposure.
- Managed **ICFR and SOX** sign-offs, ensuring compliance with the firm's global control standards.
- Led clean-up of fixed asset register comprising **10,000+ assets** worth **\$250M**, strengthening governance and audit compliance.
- Managed export realisation and FEMA compliance covering approximately \$800M annually, coordinating with authorised dealer banks and improving closure of outstanding export bills.

Transformation & Automation

- Led global tax process automation covering scope, controls, testing and implementation, saving **~750 hours annually**.
- Drove consistent classification and reporting of **~13,000 contingent workers** across four categories, establishing defensible criteria for **~4,000 included in per-capita calculations**.
- Improved cross-border payment processes covering **~\$150M** and **100,000+ transactions annually**, reducing outstanding foreign-payable ageing from **3+ years to ~1.5 years**.

Associate, Legal Entity Controller | Goldman Sachs | Bengaluru

Jan 2018 – Dec 2022

- Built the financial case for establishing the India branch office to reduce **concentration risk**, including projections, **payback** and headcount planning; setup completed in under six months.
- Managed a **\$300M** portfolio of intercompany and external borrowings, ensuring timely RBI reporting and compliance with FEMA requirements.
- Led implementation of GST across India with a team of ~15, training ~100 employees through the change.
- Led implementation of IND AS 116 across approximately **\$100M of leases** under US GAAP and IND AS, handling book and deferred-tax differences.
- Automated GST monthly computation and reporting using low-code tools, saving **~300 hours annually** and winning **first place among 50+** automation submissions.

Financial Analyst, Controllers | Goldman Sachs | Bengaluru

Oct 2015 – Dec 2017

- Supported financial reporting, period-end close and statutory financial statement preparation for India legal entities.
- Led first-time adoption of IND AS, including 3-year B/S preparation, policy changes and training for ~100 employees.
- Ran statutory, tax and transfer pricing audits for the India and Mauritius entities.
- Managed banking operations and regulatory filings while coordinating with banks and consultants.

Education

- **Chartered Accountant (CA)**: The Institute of Chartered Accountants of India, India
- **Bachelor of Commerce (B.Com.)**: Symbiosis College of Arts & Commerce, Pune University, India

Accomplishments and Awards

- Promoted from **Analyst to Vice President within seven years**, ahead of the firm's typical promotion timeline.
- Won first place among 50+ entries in Goldman Sachs' division-wide automation competition.
- Received the Goldman Sachs 10 Year Service Recognition Award.

Co/Extra-curricular

- Certified by the Iron Butt Association (USA) for completing a solo **1,600 km** endurance motorcycle ride within 24 hours.
- Walked 50 km in the Oxfam India Trailwalker as part of a four-member team, raising INR 1 lakh.
- Completed wellness and breathwork programmes with The Art of Living.