



CHINMAYA AGRAWAL

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Summary

Investment professional with a proven track record in deal origination, structuring, and co-investment management across startups, MSMEs, and NBFCs. Skilled in leading investment teams, underwriting high-impact transactions, and collaborating with family offices, NBFCs, and LPs to unlock scalable financing solutions. Good at using research to guide investment decisions, building strong founder relationships, and putting capital to work in ways that consistently deliver 18%+ returns.

Professional Experience

AVP – Investments | RevX Capital & N+1 Capital | Gurugram | April 2025 – March 2026

- Led a 4-member investment team to evaluate 150+ transactions across consumer, manufacturing, logistics, and B2B sectors, deploying ₹500 Cr+ across 25+ companies at annual returns of 18%+, compared with the firm average of 16%.
- Built the firm's co-investment platform by onboarding family offices, NBFCs, and funds, unlocking ₹100 Cr+ in joint deployments and reducing clients' cost of capital by 3%.
- Originated and closed ₹50 Cr in direct LP funding, the only AVP among four peers to independently raise new capital (a responsibility typically handled by partners).
- Managed recoveries across four stressed investments by aligning founders, lawyers, and bankers, helping the firm recover ₹50 Cr+.

Senior Associate | RevX Capital & N+1 Capital | Gurugram | September 2023 – March 2025

- Mentored a two-member analyst team and delivered ₹300 Cr+ in investments with less than 1% default risk.
- Achieved the highest deployment volumes in FY24 and FY25 among eight Associates and Senior Associates while maintaining a delinquency of <1%.
- Improved repeat deal rate to 35% against a company average of 20% by building strong relationships with 30+ portfolio founders.

Associate | RevX Capital & N+1 Capital | Gurugram | June 2022 – August 2023

- Collaborated with the Managing Partner to redesign the early-stage diligence process, reducing average transaction closure time from one month to less than three weeks.
- Streamlined deal coordination between founders, lawyers, and internal teams, reducing negotiation cycles and minimising deal drop-offs.

Investment Professional | RevX Capital & N+1 Capital | Gurugram | November 2021 – May 2022

- Fast-tracked to Associate in 7 months after independently executing 5+ transactions when senior leadership was fully occupied with fundraising.

Research Analyst – Consulting | Geospatial World | Noida | July 2020 – October 2021

- Delivered company profiling, market sizing, financial modelling, and economic impact analyses for 20+ geospatial companies worldwide.
- Supported senior leaders in shaping pitch materials and client proposals through sector research and stakeholder interviews.

Credit Officer | Indifi | Gurugram | August 2019 – March 2020

- Awarded Top Performer (Q3 2019) among 200+ credit officers for exceptional underwriting accuracy, maintaining a PAR 90 of <1%.
- Managed loan disbursements of ₹20+ cr across 150+ MSMEs, strictly adhering to KYC guidelines and credit policies.

Education

BSc. (Hons.) Mathematics – Kirori Mal College, University of Delhi | New Delhi | 2015–2018

Accomplishments and Awards

- Double Fast-Track Promotion: promoted from Investment Professional to AVP in 4 years at RevX Capital/N+1 Capital, including two fast-track promotions against a standard 3-year cycle per level.
- Highest Deployment, Consecutive Years: recognised firm-wide for achieving the highest FY24 and FY25 investment deployments among eight Associates/Senior Associates at RevX Capital/N+1 Capital while maintaining <1% delinquency.
- Top Performer Award: recognised as Top Performer (Q3 2019) among 200+ credit officers at Indifi for exceptional underwriting accuracy and efficiency.
- Independent Capital Raise: originated and closed ₹50 Cr in direct LP funding as the only AVP among four peers to independently raise new capital — a responsibility typically handled by partners.

License & Certifications

CFA Program (All Three Levels), CFA Institute

Co/Extra-curricular

- Founder, Debt Advisory Practice (May 2023 – Present): built and scaled a debt advisory practice from scratch, using quarterly “Founders & Funders” meetups (5 events, ~40 attendees each) to source opportunities and cultivate founder relationships; helped raise ₹80 Cr+ for startups, connected 40+ founders with investors, secured sponsorships, and generated ₹55 lakh+ in revenue within 1 year alongside a full-time role.
- Co-founded a 20-member Finance & Investment Cell at Kirori Mal College, raised ₹5 Lakh in sponsorships, and launched FIC League in collaboration with IITs and Hindu College.