



Dheesh Agarwal

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Summary

Finance and strategy professional with 6.5 years in venture capital and private equity, adept at leading finance and strategic operations. Experienced in fundraising, LP relations, transaction structuring, and portfolio valuations. Skilled at simplifying complex fund matters and using AI-driven automation to make work faster and decisions sharper.

Professional Experience

Manager, Finance & Strategic Operations | A91 Partners | Ahmedabad (Gift City) / Mumbai Aug 2024 – Present

- Supported LP negotiations with global investors during the A91 Partners Emerging Fund III close, raising \$665 million in less than 6 months
- Negotiated and established an \$88 million line of credit with major global banks, projected to enhance Fund III performance by 60 to 120 basis points
- Directed the valuation review process across 30+ portfolio holdings with independent valuers, delivering consensus fair market value marks to regulatory authorities
- Planned and managed capital calls and distributions across three funds representing over \$1.5B in AUM
- Negotiated vendor contracts with Big-4 and global financial services partners, achieving \$300K in annual savings

Senior Analyst, Fund Operations – BX Life Sciences Funds | Wipro (Blackstone COE) | Gurugram Jul 2023 – Jun 2024

- Spearheaded the automation of management fee calculations using Niagara, reducing errors by 25% and increasing processing speed by 50%
- Launched, set up, and closed complex fund structures with multiple layers of Blockers/Feeders, Holdcos, and AIVs
- Headed the change management and automation team to build tools for capital activity reconciliation, automated ILPA-generating macros, and streamlined workpapers, saving 1,200 hours annually
- Led NAV verification for multi-billion-dollar portfolios with accuracy, enhancing investor confidence and decision-making
- Created and reviewed distribution waterfall models for multiple fund structures using varied parameters

Analyst, Fund Operations – BX Life Sciences Funds | Wipro (Blackstone COE) | Gurugram Jul 2021 – Jun 2023

- Built and implemented an updated cash reconciliation template, enhancing liquidity management and saving 600 hours annually
- Performed complex NAV calculations for private equity funds, contributing to a 5% increase in reporting efficiency
- Prepared investor-level allocations, compiled general ledger entries, and set up wires for capital calls and distributions with 100% accuracy
- Conducted IRR testing, MOIC, and carried interest calculations to ensure fund performance was correctly communicated to investors
- Maintained up-to-date, error-free data in the management system, improving data reliability by 15%

Financial Analyst | TresVista | Pune Jul 2019 – Nov 2020

- Built and analysed financial models and valuations, including financing, comparative, and pro forma analyses, to support fundraising, company screening, and competitive assessment across the private equity life cycle
- Supported the deal team of a listed private equity firm with initial due diligence, CIM preparation, and investment decks for multiple platforms
- Partnered with a private equity client on due diligence for a \$150 million SPAC IPO, set up the accounting software, and recorded all pre-/post-IPO transactions per US GAAP
- Collaborated with the investment team of a large venture capital firm to create a financial restructuring plan for a co-working space company
- Maintained daily accounting records for private equity and venture capital funds, including bank reconciliations, journal entries, and cash/credit transactions

Education

- Company Secretary | ICSI | Dec 2015 – Mar 2019 | Bangalore, India
- Bachelor of Business Administration | CHRIST University | Jun 2015 – Mar 2018 | Bangalore, India

Accomplishments and Awards

- Automation Pioneer Award – recognized for leading a project that automated cash reconciliation and ILPA preparation at BX Life Sciences, boosting efficiency.
- Team Excellence Nomination – nominated for cultivating strong teamwork during the NAV verification process improvement project.

License & Certifications

- CFA Level 1, CFA Institute
- ACCA Affiliate, ACCA
- Company Secretary Affiliate, ICSI
- Financial Modelling and Valuations, The Wall Street School
- Six Sigma Yellow Belt, CHRIST University
- SAP Level 01, CHRIST University
- Advanced MS Excel, CHRIST University

Co/Extra-curricular

- Published "The Effect of Cross Listing on Indian Midcap Shares" – Journal of Advance Management Research (Vol. 6, Issue 3, March 2018)
- Published "Insolvency and Bankruptcy Code: Developments, Impact and Suggestions" – Emperor International Journal of Finance and Management Research (Vol. IV, Issue 2, Feb 2018)
- Represented school in Football at the CBSE Inter-School Sports & Games Competition 2014 (Under-19)
- Represented school in Football at the national level organized by School Games Federation of India (SGFI), Bhopal – 2009 (Under-14)
- Represented school in Football at a district-level inter-school tournament, Sirohi – 2009 (Under-14)