



# Gaurav Kumar

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## Summary

Technology consulting and cloud integration leader with 7+ years across PwC, Accenture and Infosys, leading global teams and transformation programs across aerospace, life sciences and FMCG. Delivered measurable business impact through API-led modernization, platform optimization and reusable delivery models. Combines program management, cross-functional stakeholder leadership and integration expertise to deliver scalable, resilient and client centric solutions.

## Professional Experience

### Senior Associate | PwC AC Bengaluru | Bengaluru

- Led a 12-member global integration team for a large aerospace separation program, driving the migration of 100+ API proxy services and 40+ integrations from a shared automation-and-aerospace system landscape to Google Cloud API Management and Informatica IICS.
- Saved close to USD 1.2M annually under the Transfer Service Agreement by transitioning critical business services away from the parent company's technology landscape, enabling independent client operations during separation.
- Reduced design, build and support effort by approximately 20–25% and saved 400–500 person-hours by standardizing and reusing design patterns, templates, migration checklists, trackers, runbooks and issue-resolution assets.
- Avoided an estimated USD 200–250K in downstream rework and remediation costs by resolving complex, undocumented integration data-structure issues and enabling a smoother Salesforce migration.
- Ensured zero critical outages during a high-risk migration through early risk identification, dependency mapping, contingency planning, release-readiness checks, timely escalation and cut-over planning.
- Reduced coordination delays across US, Europe and India teams by approximately 25–30% by resolving delivery conflicts through clear ownership, structured calls, disciplined follow-ups and escalation routines.

### Packaged App Development Senior Analyst | Accenture | Bengaluru

- Led the integration track for patient-services platforms supporting multiple high-value therapies for a global life-sciences client, enabling patient access, financial assistance, fulfillment, logistics coordination and downstream operational workflows.
- Reduced annual licensing costs by approximately USD 65K by analyzing client requirements, evaluating integration architecture options through a proof of concept and enabling adoption of the lightweight Boomi platform.
- Designed and delivered scalable integration workflows connecting CRM, patient services, specialty pharmacy, financial support, logistics and third-party systems, improving data availability across patient-support operations.
- Positioned Accenture for an estimated USD 3M revenue opportunity and contract expansion by developing the integration strategy and solution design for an additional patient-services program following successful delivery of earlier platforms.

### Senior Systems Engineer | Infosys Limited | Bengaluru

- Developed multiple integration interfaces connecting internal and external enterprise systems for a global FMCG client, improving supply-chain visibility, partner communication and business-data availability across critical operations.
- Improved supply-chain and partner-data visibility while reducing manual reconciliation through reliable and timely data exchange, supporting an estimated USD 2–3M in annual business value.
- Led MFT application delivery, managing a small development team and coordinating development, testing, issue resolution and delivery activities.
- Improved FMCG integration performance by approximately 12–15% by standardizing file-transfer logic, reusable mappings, validation steps and exception-handling processes across similar partner requirements.
- Led trading-partner onboarding by developing integration flows, validating data movement, coordinating UAT readiness and ensuring smooth partner enablement.

## Education

- B.Tech in Computer Science & Engineering | G.L. Bajaj Institute of Technology & Management | Gr Noida

## Accomplishments and Awards

- Earned “Above and Beyond” ratings across 90%+ of PwC performance snapshot hours, placing among the top 5% of high-performing resources at PwC AC Bengaluru.
- Won the Accenture Skills Star Award – Individual Category, FY23-Q2, for applying New IT Skills to deliver impactful business outcomes and position Accenture for future growth.
- Won the Accenture Growth Catalyst Award – Team Category, FY23-Q3, for creating client value in key growth-priority areas.
- Received PwC “Think and Act Differently” recognition for requirement understanding, out-of-the-box solution approaches and clear communication.
- Received Employee of the Month and EAIS Star Performer recognition at Infosys for strong performance, ownership and contribution to

project delivery.

## License & Certifications

AWS Certified Cloud Practitioner  
Professional Integration Developer Certification, Boomi  
Associate Integration Developer Certification, Boomi

## Co/Extra-curricular

- Contributed to the CSR initiative “Paanee Re Paanee Abhiyaan” with Akshadha Foundation.
- Winner, EAIS Cricket League, Infosys Enterprise Application Services.
- Secured Third Position in Folk Dance competition at the 5th Mahatma Hansraj Aryan Zonal Youth Festival.