



Hariharaprasad Krishnamurthy, CFA

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Summary

Business Generalist with 12 years spanning Finance, Strategy & Technology. First principles problem solver with expertise in P&L Analytics, Risk Management, Driving Digital Transformation & Product Evaluation for trading business. Proven ability to connect diverse domains, solve complex problems and deliver innovative business solutions to clients.

Professional Experience

Lead Expert | Societe Generale | Bengaluru

Sep 2022 – Apr 2026

- Responsible for delivery of accurate Interest rate risk, credit risk & liquidity risk and FRTB metrics to enhance efficiency in stress testing and Value at Risk(VAR), **improving accuracy in VAR by 8% and hedging efficiency by 5%.**
- Evaluating PnL on Fixed income and rates products using Risk-sensitivity approach & full re-pricing approach to analyze the consistency, **saving 15% time and re-allocating** to another core task that materialize brokerage fee & collateral fee.
- Developed and **maintained relationships** with stakeholders while initiating new technology requests **to reduce operational risks & errors**, smoothly driving the business finance team and providing value added insights on PnL.
- Collaborated with the technology team** and built an interactive dashboard to monitor real time live positions, enabling data-driven trading & hedging decisions and risk management strategies.
- Evaluated hedge performance across derivative types, identified residual exposures and **optimized hedge ratios** to improve coverage efficiency, **improving trading desk's annualized yield by 2%.**
- Constantly engaging and supporting 10+ trading desks that face clients to be certain that strategies are well aligned with client's requirement in a controlled framework, **improving overall performance** of the trading activity **by 12 %.**

Assistant Manager | Bank of America | Gurugram

Apr 2021 – Sep 2022

- Monitored the market movements along with material new trade present value to analyse key drivers of Market risk & PnL to gauge correct Long/Short exposures of the trading desk, reducing volatility exposures of M-to-M metrics by 12%.
- Quantified daily T+1 PnL & variance** for currency Swaps, IR Swaps & TRS, improving **gains by \$80K** in a year.
- Conducted significant trade reviews and off-market checks on structured products, decreasing validation time by 45 mins.
- Directed a team of 4, engaged with stakeholders of financing business, **evaluated and reviewed new products** that are beneficial to the financing business.

Analyst | Deutsche Bank | Mumbai

Jul 2017 – Mar 2020

- Calculated monthly reserves by evaluating uncertainty in models, market data, & methodology for trade pricing for trades and provided solutions for risk management and funding requirements for credit, rates and foreign exchange asset classes to the rates desk and structured credit trading desk. As a result, **trading's YTD PnL rose by ~6%.**
- Engaged in new business initiatives, setting up infrastructure and involving product control system UAT to ensure correct system feed, enhancing efficiency by directing automation projects by **saving 2 man-hours, reducing 3 headcounts.**

Associate Business Analyst | Infosys Limited | Bengaluru

Jan 2016 -Jul 2017

- Played an integral role in **mapping business requirements** with test plans and **reduced the sign off time by 11 hrs** for each plan, saving a total duration of ~ 90 hrs for all the plans.
- Part of a 7-member team that **generated revenues of USD 1M for an assurance strategy** in 3 phases (Conceptualization, Operationalization and Execution) for implementing a global multi-year wholesale banking payments transformation program at a bulge bracket investment bank.

Senior Systems Engineer | Infosys Limited | Bengaluru

Sep 2013 -Dec 2015

- Functioned as the key SPOC for two major applications, managed & resolved client issues with team members across 6 locations (offshore and onsite). Awarded **as commendable performer for smoothly coordinating** with global clients.
- Involved in the cloning of 40+ systems for 2 key portfolios in various kinds of testing, infrastructure setup, and product deployment to accomplish the project objectives in time constraint and ad-hoc environments.

Education

CFA Charterholder (Passed all 3 levels) – CFA Institute , Charlottesville | USA

2015-2019

B.Tech (ECE)– *Amrita Vishwa Vidyapeetham, Coimbatore | India*

2009-2013

Accomplishments and Awards

- Promoted within 18 months – Expert to Lead Expert.
- Received the star of the quarter award amongst 65 member team for outstanding performance in helping set up a new team as part of business migration.
- Received spot award for picking up business control of 5 PnLs within 6 months of joining the bank.
- Won 2nd prize in robotics at national level annual techfest, Anokha 2012, in which 40+ colleges participated