



Indraneel Das

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Summary

Strategic analyst and problem-solver with 6.5 years at Tata Motors and Volvo, delivering ₹100 Cr+ in business impact through structured value engineering, data-driven supplier negotiations, and executive-level recommendations. Recognised for translating component-level cost intelligence into product roadmaps and leading cross-functional teams within and across borders. Skilled in synthesizing complex data to facilitate multi-stakeholder influence and drive decisions at scale.

Professional Experience

Cost Analyst | Volvo | Bengaluru

April'23 - Feb'26

- Conducted hypothesis-driven root-cause analysis on BOM price variances, implementing corrective actions that eliminated **€12,000** in annual cost leakage presenting findings to senior leadership as a replicable cost governance model.
- Led a 2-member team to automate the BOM clean-up process using Microsoft Power Automate improving process efficiency by **15%** and freeing analyst bandwidth for higher value work.
- Spearheaded a 7-member cross functional cost reduction workshop in France across design, purchasing, and finance generating **€150/vehicle** in savings and presenting structured recommendations to Strategy leadership.
- Architected the Standard cost of sales framework covering **70%** of total material costs, replacing ad-hoc data flows with a systematic, time bound process enabling reliable cost forecasting and scenario planning across the Volvo-Eicher JV.
- Developed monthly Engine long block price forecasts using Provision and Actual YTD data, running scenario analyses to equip Strategy and Finance teams with forward-looking cost intelligence.
- Managed cost reporting across India and France, navigating cultural and time-zone differences to ensure zero delivery delays serving as the bridge between operational and finance functions.
- Oversaw the largest ARV portfolio in the France division, demonstrating ability to handle high-complexity, high-volume cost analysis under tight deadlines.

Senior Manager Cost Engineering | Tata Motors | Pune

Aug'19 – April'23

- Generated and syndicated cost reduction ideas worth **₹20 Cr** to senior leadership by identifying and recommending an efficient alternate material through classical VAVE methodology.
- Led a 12- member cross functional team to conduct a supplier cost workshop, driving collaboration between design, purchasing and production to identify cost reduction levers by applying hypothesis driven problem solving.
- Synthesised competitive market pricing intelligence across four teams through structured benchmarking workshops generating **₹50 Cr** in cost-saving ideas and advising leadership on strategic sourcing decisions.
- Accountable for supplier negotiations across multiple vehicle programs, applying data-backed pricing benchmarks achieving **₹30 Cr** in savings while maintaining quality and delivery standards.
- Deployed an in-house automated costing application migrating the Nylon Pipe model from MS Excel, saving **400 person-hours** annually and establishing a replicable digitisation framework for the function.
- Developed a should-cost modelling framework benchmarking supplier pricing across exhaust systems and critical components improving cost estimation accuracy by **80%** and equipping purchasing teams with data-backed negotiation positions.
- Steered development of a proprietary automated should-costing tool reducing estimation turnaround by **70%**, building a historical cost database, and enabling design-to-cost scenario analysis for new sourcing decisions.
- Spearheaded **40+** knowledge transfer sessions across the Cost Engineering department building institutional capability, standardising best practices, and recognised for exceptional leadership in Motivating Self & Others.
- Collaborated closely with cross-functional Vehicle Program Teams comprising members from Engineering, Purchasing, Advanced Quality, and Manufacturing to ensure seamless execution of cost optimization strategies across vehicle programs

Education

Bachelors in technology, Mechanical Engineering – National Institute of Technology | Silchar

Accomplishments and Awards

- Awarded Bronze Accolade by senior leadership at Tata Motors for leadership excellence and showing agility in cross functional program reviews and achieving cost targets
- Accolade presented for displaying exceptional leadership behaviour of #Motivating Self & Others.
- Accolade presented for displaying exceptional leadership behaviour of #Leading Change

Co/Extra-curricular

- Core Member of Profile Committee for PGPM2026 Batch.
- Managed institutional events as General Secretary, MES facilitating faculty student communication and cross departmental coordination.
- Awarded Best Speaker in a Mock Parliament for structured argumentation and persuasion under pressure.
- Cleanliness drive on Shivgange trek and installed Dustbins as Volvo CSR activity