

Summary

Strategy and supply chain professional with 4+ years of experience delivering strategy, process transformation, and large-scale program execution in complex manufacturing environment. Proven ability to diagnose ambiguous business problems, evaluate techno-commercial trade-offs, and drive measurable value across cost optimization, service levels, and operational continuity. Strong exposure to executive-level decision support, stakeholder management and experience working on digital transformation projects across enterprise-wide initiatives.

Professional Experience

Area Manager, Strategic Planning | Tata Steel | Jamshedpur

May 2024 – Apr 2025

- Owned strategic planning and execution for 24+ critical raw materials (~6 Million tons), partnering with CXOs to ensure uninterrupted operations and continuity of ~1 Million tons of annual steel production.
- Delivered ₹10 Cr value creation in coal blend optimization by evaluating techno-commercial trade-offs, running pilot trials, and scaling process improvements through data-backed recommendations.
- Acted as single-threaded owner for plant-wide material flows, defining and tracking KPIs, escalating potential risks and presenting contingencies to CXOs during high-impact supply disruptions.
- Designed and operationalized an inter-plant distribution model for ~0.5 Million tons of Sponge Iron, leveraging internal synergies to improve supply resilience and execution efficiency.
- Established structured daily reviews, aligning internal and external stakeholders on material priorities, and drove execution rigor to reduce variances of plan vs actual while delivering under tight timelines.

Manager, Outbound Logistics | Tata Steel | Jamshedpur

Sep 2022 – Apr 2024

- Owned a ₹1,700 Cr logistics portfolio supporting ~11 million tons of annual dispatch, balancing cost, service levels, and execution trade-offs across multiple stakeholder groups.
- Implemented Transportation Management System (TMS) - a Cloud based Blue Yonder product, translating business needs into product requirements (PRDs/BRDs), driving feature prioritization, and steering UAT & change management.
- Enhanced end-customer experience through a customer-facing digital product (a Tableau-based Control Tower platform focused on addressing customer pain points & increasing consignment tracking visibility).
- Coordinated with external vendors to deploy special rakes and co-led process redesign initiatives with downstream partners to optimize loading efficiency & deliver ₹10 Cr savings in FY'24.
- Drove ₹8 Cr freight savings through root cause analysis of cost leakages, optimizing network design, and presenting data-driven strategic recommendations to leadership team.
- Led cross functional initiatives with Operations, Planning, Marketing & Customer-facing teams to deliver timely to customer commitments and drive business results.

Manager, Logistics Planning | Tata Steel | Jamshedpur

Jul 2021 – Aug 2022

- Conducted structural cost analysis for ₹4,300 Cr outbound logistics portfolio, generating executive-ready insights to inform long-term strategy formulation and cost optimization techniques.
- Defined and tracked key cost performance metrics, proactively monitoring cost leakages through data-driven analysis and surfacing insights via structured daily and weekly business reviews to support executive decision-making.
- Analysed customer pain-points through Customer Satisfaction & Experience Study (CSES) data and recommended process improvement initiatives to deliver service requirements and address Voice of Customers.
- Spearheaded the digital integration of Indian Railways' IT systems with Tata Steel, to build a unified logistics visualization dashboard on Tableau, optimizing user experience and enabling agility in decision making.

Education

PGPX (MBA), Indian Institute of Management Ahmedabad | 2025–2026

➤ GenAI Course Project: 'GenAI powered Marketing Campaign generation in B2C markets'

B.E. Production Engineering, BIT Mesra | 2016–2020 (Gold Medalist)

Accomplishments & Awards

- Gold Medalist:** Awarded Gold medal for graduating as the batch topper in Production Engineering, BIT Mesra (2016–2020).
- Entry Scholarship** by IIM Ahmedabad: Received a 25% Fee Waiver in PGPX Course 2025-26 at IIM Ahmedabad.
- Bravo Award by Chief Logistics, Tata Steel:** Recognized with appreciation for exemplary performance in the year 2023.
- National Winner, Mind Over Matter:** 1st position & PPO in Mind Over Matter (Season 6), a case competition by **Tata Steel**.
- National Winner, Mind Rover:** 2nd position in Mind Rover (Season 7), a case study competition by **Tata Motors**.

Licenses & Certifications

- Foundations of Project Management**, Google (2025)
- Excel Skills for Business: Advanced**, Macquarie University (2025)

Co/Extra-Curriculars

- Successfully completed **Outdoor Leadership Course** organized by **TSAF** (Tata Steel Adventure Foundation), culminating in a **high-altitude trek to Siari Top at 11,800 feet** in Uttarakhand.
- Social volunteer at **National Service Scheme (NSS)**, BIT Mesra from 2016 to 2018.
- Winner of Apoorv Dramzest (2017)** - A cultural fest of Ehsaas Dramatic Society, BIT Mesra.