



Karumuri Meher Abhijeet

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Summary

Tech Strategy Consultant and IIT-IIM graduate with a Master's degree in Machine Learning and proven experience in launching new technology in global markets. Served as the first non-Japanese Service Lead for Nissan R&D at Accenture Japan, leading digital platform rollouts across 10+ countries. Adept at bridging the gap between tech and business, translating complex systems into clear strategies that drive C-suite alignment.

Professional Experience

Consultant (S&C, Tech Strategy Advisory) | Accenture | Tokyo, Japan

- **Led a 6-member cross-functional team** across 3 countries to **deliver the core system architecture** for flagship connected vehicle services, slated for deployment in nearly 100,000 vehicles and 50,000 chargers.
- **Led technical alignment** and negotiations with regional operators **as lead system architect, securing a €4.3M Nissan energy management services deal** across 10+ EU markets.
- **Headed the RFI/RFP lifecycle** for critical EV projects (Plug & Charge, Vehicle 2 Grid), optimized vendor selection process, **achieving 12% reduction** in projected procurement costs.
- **Engineered a production-ready presales design** that made Accenture's proposal commercially viable, enabling contract acquisition and **accelerating project initiation time by 15%**.
- **Drove executive alignment** by **leading 15+ C-suite workshop sessions** with partners (Octopus, Kraken Energy), translating technical roadmaps into business risk assessments.

Senior Analyst | Accenture | Tokyo, Japan

- **Developed system designs** for the two most advanced R&D concepts in the electric vehicle (EV) domain:
 - Vehicle-to-Home/Grid (V2HG) technology, enabling EVs to power homes and return excess charge to the grid thereby reducing energy costs for end user by 15-20%.
 - A smart key system that allows full vehicle access via smartphone or smartwatch.
- **Consistently ranked in the top 5–10% of employees** (CAL distinction) for driving alignment as the primary liaison between business-technology divisions.
- **Synchronized technical roadmaps** with 10+ global development teams across Japan, USA, and Europe. **Accelerated the high-level design (HLD) release timeline by 25%** through the implementation of standardized API protocols.

Analyst | Accenture | Tokyo, Japan

- **Coordinated global alignment meetings** for the Nissan-Renault-Mitsubishi Alliance and harmonized technical standards across three global OEMs to ensure platform interoperability and strategy.
- **Drafted 200+ comprehensive user journeys and use cases**, reducing post-launch feature rework by 40% through rigorous pre-development requirement analysis.

Education

- **MTech (Signal Processing & Machine Learning)** – Indian Institute of Technology, Guwahati | *India*
- **BTech (Electronics)** – JNTUH, Hyderabad | *India*

Accomplishments and Awards

- **First Non-Japanese Service Lead**, Nissan R&D Architecture Team, Accenture Japan
- **Best Delegate Award**, Excelsior Model United Nations, Hyderabad
- **Principal Author**, “Identity preserved Expressive Talking Faces with Synchrony”
8th International Conference on Computer Vision & Image Processing (ISBN- 978-3-031-58180-9)

[Link](#)

License & Certifications

- Mastering Product Management, Udemy
- Mastering Intercultural Communication, Udemy

Co/Extra-curricular

- **Language Skills:** Passed Japanese Language Proficiency Test (N5 Level)
- **Creative Writing:** Published 35+ Poems, Prose and Articles and performed at 30+ open mics
- **Badminton Club Board:** Coordinated 6 badminton tournaments in Accenture Japan, Badminton Club

[Link](#)