



Karumuri Meher Abhijeet

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Summary

Strategy Consultant and IIT Guwahati alumnus with a Master's degree in Machine Learning and experience launching new digital services in 10+ global markets. Served as lead system architect, securing a €4.3M energy management services deal for Nissan R&D. Adept at creating system architectures, product roadmaps, and user journeys, bridging the gap between tech and business, and driving C-suite alignment.

Professional Experience

Consultant (S&C, Tech Strategy Advisory) | Accenture | Tokyo, Japan

- Led a 6-member cross-functional team across 3 countries to **deliver the core system architecture** for flagship connected vehicle services, slated for deployment in nearly 100,000 vehicles and 50,000 chargers.
- Led tech specification alignment and negotiations with regional operators **as lead system architect, securing a €4.3M** Nissan energy management services deal across 10+ EU markets.
- Headed the RFI/RFP lifecycle for critical EV projects (Plug & Charge, Vehicle 2 Grid), optimized vendor selection process, **achieving 12% reduction** in projected procurement costs.
- Engineered production-ready presales design integrating vehicle systems, cloud infrastructure, and multi-market regulations, enabling contract acquisition, and **accelerating project initiation time by 15%**.
- Drove executive alignment on product features, release timelines & risk assessments by **leading 15+ C-suite workshop sessions** with partners (Octopus, Kraken Energy).

Senior Analyst | Accenture | Tokyo, Japan

- **Developed system designs** for the 3 most advanced R&D concepts in the electric vehicle (EV) domain:
 - Vehicle-to-Home/Grid (V2HG) technology, enabling EVs to power homes and return excess charge to the grid thereby reducing energy costs for end user by 15-20%.
 - Smart Key technology, enabling full vehicle control, key-sharing, and driver authentication via smartphone or smartwatch.
 - Plug and Charge technology, automating EV authentication and payments, thereby eliminating the need for apps or RFID cards.
- **Consistently ranked in the top 5–10% of employees** for driving alignment as the primary liaison between business-technology divisions.
- Synchronized technical roadmaps with 10+ global development teams across Japan, USA, and Europe and **accelerated the high-level design (HLD) release timeline by 25%** through the implementation of standardized API protocols.

Analyst | Accenture | Tokyo, Japan

- **Coordinated global alignment meetings** for the Nissan-Renault-Mitsubishi Alliance and harmonized technical standards across three global OEMs to ensure platform interoperability and strategy.
- **Drafted 200+ user journeys and use cases**, reducing post-launch feature rework by 40% through rigorous pre-development requirement analysis.

Education

- **MTech (Signal Processing & Machine Learning) – Indian Institute of Technology, Guwahati | India**
- **BTech (Electronics) – JNTUH, Hyderabad | India**

Accomplishments and Awards

- **First Non-Japanese Service Lead**, Nissan R&D Architecture Team, Accenture Japan
- **All India Rank 55**, GATE Examination
- **Best Delegate Award**, Excelsior Model United Nations, Hyderabad
- **Principal Author**, “Identity preserved Expressive Talking Faces with Synchrony”
8th International Conference on Computer Vision & Image Processing (ISBN- 978-3-031-58180-9)

[Link](#)

Certifications

- AWS Certified Cloud Practitioner, AWS
- Fundamentals of Reinforcement Learning, University of Alberta
- Reinvention with Agentic AI, Accenture
- Natural Language Processing with Sequence Models, Coursera
- Mastering Product Management, Udemy

Co/Extra-curricular

- **Language Skills:** Passed Japanese Language Proficiency Test (N5 Level)
- **Creative Writing:** Published 35+ Poems, Prose and Articles
- **Badminton Club Board:** Coordinated 6 badminton tournaments in Accenture Japan, Badminton Club

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