



Summary

Strategy and transformation professional with 8+ years of experience converting ambiguous mandates into scalable systems and measurable outcomes. Combines structured problem solving, cross-functional leadership and stakeholder management, honed in a CEO's Office, with rare depth at the business–government interface.

Professional Experience

Verbal Specialist | GregMat | San Francisco, US (Remote)

July 2025–April 2026

- Delivered 1:1 GRE Verbal instruction to primarily US-based student base by diagnosing individual learning gaps and designing targeted practice plans
- Sustained a consistent session load through repeat bookings, with students returning across multiple preparation cycles.

CEO's Office | KAS Mentor | Trivandrum, Kerala

Sep 2020 – May 2024

- Drove enterprise-wide transformation from the CEO's Office across academics, technology, operations and marketing, contributing to a reported ~20% student selection into Kerala PSC final rank lists across multiple recruitment examinations
- Led the design of a curriculum intelligence framework decomposing 35 examination syllabi into a 1,000+ node taxonomy making question banks reusable across exams and cutting the content build required to launch a new exam product.
- Designed the classification framework for an AI engine mapping 10,000+ questions by difficulty, topic and success rate; the resulting weightage analysis shifted course design from intuition to data and refocused content on neglected high-yield topics.
- Diagnosed that the flagship mentoring service ran without oversight on mentor-submitted spreadsheets; specified a platform with shared student profiles that made mentors fungible and gave the institution visibility into 1,500+ students' progress.
- Independently designed a 20-parameter faculty evaluation matrix after diagnosing a systematic gap between student ratings and teaching quality; findings drove faculty exits, targeted development plans, and lifted course satisfaction.
- Owned product design end-to-end for 3 educational offerings serving 500+ students and led major workstreams across 7 more, from market and examination analysis to curriculum architecture and delivery, coordinating stakeholders across 6 functions.
- Led a participative organisational redesign for 25 staff, consulting academic teams to surface structural bottlenecks before restructuring from function-based hierarchy to 2 product-aligned teams, reducing silos and clarifying reporting lines.
- Directed educational marketing campaigns and webinars leveraging examination insights and methodology-driven communication, achieving conversion rates of up to 40%
- Replaced ad hoc hiring with multi-day assessment workshops using simulated job tasks and triple-blind scoring; recruitment drives yielded 5–6 full-time academic hires each, removing evaluator bias from permanent staff selection.
- Established an independent quality-control function with a dedicated reviewer and ERP-embedded multi-stage checks, ending self-certification of academic content and freeing academic teams from review load

Academic Specialist | iLearn | Trivandrum, Kerala

Dec 2016 – Aug 2020

- Taught ~1,000 UPSC aspirants across Prelims and Mains batches; built question banks and mock tests matching exam patterns.
- Identified a recurring gap in aspirants' handling of abstract essay topics; designed a structured methodology linking philosophy, ethics and current affairs to real-world contexts, enabling nuanced, evidence-based writing

Education

- MA (Master of Public Administration) – *IGNOU, Delhi* | India
- BBM – *Christ University, Bangalore* | India

Accomplishments and Awards

- Twice qualified for the UPSC CSE Interview Stage—placing in the top 0.25% of over 1 million annual candidates
- Received an official commendation from the District Child Protection Unit, Govt. of Kerala, as Independent Education Consultant, for leading field research and designing systemic reforms to improve school retention in Kasaragod District.
- Awarded the prestigious UGC Junior Research Fellowship (JRF); placed in the top 0.77% of nationwide test-takers in Public Administration to secure premier doctoral research funding.

Co/Extra-curricular

- Elected to the Students' Legislative Council, the 7-member apex body representing all 1,200+ IIMA students; one of 2 Batch Representatives for the 160-member PGPM cohort on the 62nd Council (AY 2026-27).
- Won A Grade (highest award) in English Skit at the State Level of Kerala School Kalolsavam, Asia's largest school cultural festival, in two consecutive years (2007-09).