



Litika Rajpal

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Summary

Consulting professional with expertise in risk advisory and controls assurance, identifying control gaps and process inefficiencies to develop strategic recommendations for process improvement. Proven track record of independently owning high-stakes client engagements, leading cross-functional teams and engaging senior stakeholders across real estate and infrastructure sectors.

Professional Experience

Assistant Manager | Deloitte Touche Tohmatsu India LLP | Mumbai

June 2025 - March 2026

- Spearheaded SOP and policy redesign for a real estate client, independently drafting 20+ documents by benchmarking industry practices to strengthen internal controls, enabling process automation and improving reporting efficiency.
- Advised 5+ CFOs, Directors and HODs by presenting data-backed findings and resolving objections to influence policy changes and drive adoption across 5 functions including sales, CRM, loyalty, vendor management and accounting.
- Managed end-to-end audit cycle across 12 areas for a marquee real estate client, owning scope definition, planning, fieldwork review and final reporting, ensuring timely delivery.
- Independently managed advisory engagements across internal audit, SAP review, broker desk and receivable reconciliation for a long-standing client, handling a portfolio of INR 90 lakhs+, mitigating risk across multiple processes.

Consultant | Deloitte Touche Tohmatsu India LLP | Mumbai

June 2023 - May 2025

- Executed 15+ internal audits across real estate and infrastructure sectors, diagnosing control gaps and process inefficiencies across core business processes and developing structured recommendations to mitigate risks.
- Identified critical control failures across receivables, payroll and procurement, flagging risk exposure of ₹75 lakhs in short collections and ₹35 crores in purchases made without requisite system approvals.
- Designed dashboards and KPIs to synthesize operational insights for CXO-level reviews enabling compliance monitoring across key business functions.
- Trained 5+ members across audit & reconciliation projects, earning director level recognition for leadership and reliability.
- Led 4-member team to reconcile 1000+ ledgers for large real estate company, identifying recoveries of ~₹1.5 crores+ dues and enabling timely project handover.

Analyst | Deloitte Touche Tohmatsu India LLP | Mumbai

January 2022 - May 2023

- Independently reconciled 500+ customer ledgers for a real estate major, recovering ₹80 lakhs+ in outstanding dues and enabling timely handovers.
- Trained 4 new team members for audit and reconciliation engagements, ensuring zero errors across high-volume timelines.
- Reviewed 300+ lease agreements to align master data with signed lease agreement terms, eliminating recurring billing mismatches and enhancing master data and invoicing accuracy for a key client.
- Executed end to end internal audits across Billing & Collection, Mall Operations, and Finance & Accounts, identifying control gaps and recommending process improvements that strengthened compliance and operational efficiency.

Audit and Tax Associate | Ajay Nagdev & Co. Chartered Accountants | Nashik

June 2021 - January 2022

- Led statutory audits for three key clients across medical, education and dealership sectors, executing end-to-end vouching, testing and documentation for revenue verification, bank reconciliation, expense validation ensuring accuracy and timeliness.
- Assisted in 5+ tax audits of proprietorships and partnership firms, performed substantive testing and scrutiny of sample vouchers to validate accuracy and completeness of accounting entries.
- Computed taxable income and filed error-free tax returns and audit documentation, within statutory deadlines, for 20+ individual and business clients, ensuring compliance with statutory rules.
- Liaised directly with 10+ promoters and finance heads to clarify observations and arrange documentation, enabling seamless audit and tax return preparation.
- Trained two new associates on tax form preparation, Tally entries and audit sampling and vouching methodologies, ensuring readiness within the first couple of months.
- Researched case laws and prepared initial working drafts for responses to income tax notices, supporting seniors in resolution of complex tax matters.

Education

B.Com (Bachelor of Commerce) – B.Y.K College of Commerce, Nashik | India

Accomplishments and Awards

- Fast-tracked promotion from Analyst to Consultant in half the average tenure (12 vs. 24 months) based on client impact and delivery ownership among 10+ analysts.
- Awarded ‘Live the Dot’ (May 2022) and ‘Applause’ Award (May 2023) within a cohort of 10 analysts & senior analysts for exemplary performance in leading teams and demonstrating client centricity.
- Awarded ‘Move the Dot - Team’ (December 2024) for demonstrating client centricity among 10+ teams.
- Secured All India Rank 2 in ACCA Advanced Audit & Assurance examination, All India Rank 3 in Strategic Business Leader examination and ranked as the top 3rd All India Resident Affiliate.
- Graduated first in class and was awarded Certificate of Merit for academic consistency in the Bachelor of Commerce program.

License & Certifications

- Association of Chartered Certified Accountants (ACCA), UK
- DELF B2 Certification in French Language through Alliance Française de Bombay

Co/Extra-curricular

- Consult Club: Member of the Consult Club at IIM Ahmedabad, supporting case prep and interview readiness for the cohort.
- Media Cell: Member of the Media Cell at IIM Ahmedabad, contributing to content creation & institutional brand building.
- Footloose (Dance Club): Member of the Dance Club at IIM Ahmedabad.
- Bharatanatyam (Indian Classical Dance) - 5 years of formal training at Kalavardhini Dance Institute.
- AI Course - Completed Be10X certification program focused on practical AI tools and productivity workflows.