



# Manas Tiwari

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## Summary

Results-driven product and technology professional with strong track record of enabling product growth through data insights, agile practices, and cross-functional execution. Expertise in aligning technology with business goals, leading architecture and GenAI integration, improving customer retention, and enabling data driven outcomes.

## Professional Experience

### Technical Product Manager | Schneider Electric | Bengaluru

- Owned end-to-end product strategy and delivery from technology domain for Schneider's flagship AI enabled self-service application of People Analytics platform serving 6,000+ users, generating insights for Schneider's entire employee workforce, driving a 20% increase in active users, while sustaining a 99.5% delivery success rate and <5% bug rate across the SDLC.
- Spearheaded an Agentic AI capability deployment and launch, by leading cross-functional integration, implementation of the pilot, planning change management, securing privacy and security certifications for sensitive HR data of 1.7 Lakh+ employees, and driving executive alignment (including CHRO-level oversight) resulting in 50% adoption growth within one month of launch.
- Led vendor management strategy and negotiations with ThoughtSpot as primary POC, achieving €20,000 in savings through optimized internal capability utilization and a 25% reduction (~€15,000) in contract renewal costs, while driving product upgrades that grew user stickiness by 10% across quarterly releases.
- Directed risk and crisis management for the flagship People Analytics application, achieving a 90% reduction in product outages (improving availability from 83% to 99%) and cutting monthly support tickets by 40%, while managing a SaaS cloud migration that doubled concurrent user capacity.
- Championed Agile transformation and stakeholder governance, piloting and scaling Agile ceremonies across the product team, and leading bi-weekly and monthly stakeholder connects across 3 countries to align business, technical, and leadership teams on roadmap, change management, delivery metrics and product innovation.

### Developer Associate | SAP Labs | Bengaluru

- Delivered localization requirements across 2 teams for Settlement Management backlogs in Norway and Hungary, impacting 500+ customers, critical to the strategically important S/4 MOVE program.
- Developed a synthetic test-data solution generating 5,600+ rows of realistic Digital Signature data of Portugal customers and implemented new testing frameworks, boosting code coverage by 30% and elevating overall delivery quality.
- Delivered critical Business Partner Model backlogs as part of SAP's mandatory ECC-to-S/4HANA architectural transition, safeguarding trust and continuity for 21,000+ customers during migration.
- Contributed to the delivery of GDPR-compliant data-access-control framework backlogs spanning 200+ data objects (CDS Views) and front-end UI changes, enabling purpose-based access control for SAP's S/4 HANA 21,000+ customer base.
- Identified and led a Git-enabled DevOps (gCTS) proof-of-concept across 5 teams, modernizing ABAP development workflows to enable parallel development and improve team throughput.
- Translated SAP's high-level product strategy and 2-year targets into insights, delivering strategy sessions to a 10+ member team to drive big-picture alignment between daily execution and company vision.

## Education

**Bachelor of Technology, Mechanical Engineering – Manipal Institute of Technology, Manipal | India**

## Accomplishments and Awards

- Placement Committee - Vertical Head, PGPM, IIM Ahmedabad: Leading Technology vertical, driving strategy and initiatives to enhance opportunities for students in Technology sectors
- Awarded second runner up by Schneider Electric India's leadership in GET Business Orientation program for single handedly automating sales business processes within 2 weeks, saving 1 hour of manual effort each week

## License & Certifications

Blueprism Accredited Developer Exam, Blueprism  
SAP Standard Scrum Training, SAP Labs

## Co/Extra-curricular

- Planned and performed an hour-long music set with SAP Labs India's official music group as a drummer, in front of 15000+ people at SAP's 50 years celebration.
- Led multiple bands as a drummer at Manipal Institute of Technology, Manipal, winning inter college National level Band competitions for 2 consecutive years.
- Won Manipal's Got Talent twice as a drummer at MIT, Manipal.
- Winner of Band competition at the inter college cultural fest of TAPMI, Manipal.
- Mentored new members of the team at Schneider Electric to ensure their smooth onboarding.
- Conducted and delivered learning sessions on S/4 HANA Product Strategy to multiple teams.