



Mansi Singhal

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Summary

ACCA-qualified finance professional with 7+ years of experience at EY in Financial & Accounting Advisory. Experienced in Corporate Reporting and leading cross-border teams for risk consulting engagements and designing internal control frameworks, including SOX and ICFR testing, for listed and multinational clients across sectors in Europe, APAC, and the Middle East.

Professional Experience

Associate Manager | Ernst & Young LLP | Gurugram

- Assisted clients across Europe, US, APAC and the Middle East in designing robust risk and control frameworks for core business processes, identifying gaps and inefficiencies, formulating targeted process improvement recommendations, and conducting thorough testing to assess the design and operational effectiveness of internal controls.
- Extensive leadership experience of 2 years leading 5–6 member teams, providing technical guidance and training; handpicked for 1-year contract by EY Germany leadership as Subject Matter Expert to lead their SOX and ICFR engagements.
- Laid foundation for established relationships with EY Germany and UK leadership and counterparts.
- Trained a 60-member team (India) on key business processes; prepared training curriculum and resolved subject matter queries.
- Led a 6-member team to design risk and internal control frameworks from scratch for a Germany-based SaaS company, across core business processes including Record-to-Report (R2R), Purchase-to-Pay (P2P), and Order-to-Cash (OTC).
- Collaborated directly with CFO and Functional/ Department Heads to identify process and control gaps, and presented findings and remediation recommendations to CFO – resulting in acceptance and implementation of key controls across all three processes.
- Led a 4-member team to build a risk and internal control framework from the ground up for a Germany-based medical technology client with no prior formalized control environment – engaging directly with the CFO and functional Heads of Department to map processes, identify control gaps, and deliver a comprehensive framework across core business functions.
- Identified that client had not created reserves for slow-moving inventory, leading to an overstatement of approximately USD 1.5M – successfully persuaded management to perform an inventory ageing analysis and establish appropriate reserves, directly correcting the overstatement and preventing recurrence in future periods.
- Led SOX readiness and ICFR assessment for a NYSE-listed online gaming and sports betting group with EUR 1.32B revenue and EUR 844M total assets (FY2021), operating across 10+ subsidiaries across Europe, APAC, and the Americas.
- Prepared a comprehensive group-wide financial reporting risk assessment framework, mapping significant financial reporting risks across all key balance sheet and P&L line items and documenting industry-specific risks unique to the online gaming sector including cybersecurity, and challenges in expected credit loss estimation – providing management with a structured risk register to anchor their ICFR framework.
- Performed fraud risk assessment identifying key fraud risk factors including management override of controls, SoD conflicts, and manipulation of incentive-driven KPIs at local level.
- Identified material control deficiencies in the depreciation and software asset reporting process; recommendations to remediate enabled client to prevent a cumulative misstatement of EUR 5.4M from being reflected in audited financial statements, and established controls to prevent recurrence across future periods.
- Contributed to an ESG reporting readiness assessment for a major global music and entertainment company, evaluating the design and completeness of controls and processes underpinning key non-financial metrics across environmental, social, and governance dimensions – in preparation for external reporting under CSRD.

Senior Consultant III | Ernst & Young LLP | Gurugram

- For a Germany-based consumer goods company, convinced management to implement a Demand Planning tool to improve inventory management, reducing obsolete inventory and resulting in direct savings of EUR 5,000 over a 1-month period.
- Collaborated with cross-functional teams on a SOX readiness assessment for a Singapore-based real estate company; identified revenue overstatement amounting to S\$180,000 (approx.) due to incorrect period booking of service contracts.
- Designed Purchase-to-Pay process from scratch for a US-based Terminal Services company, benchmarking against industry best practices; recommendations directly delivered financial savings and mitigated material fraud and procurement risk.
- Collaborated with EY Analytics team to analyze key terms of ongoing supplier contracts – identified missed discounts worth USD 23,000 over 1 year; convinced management to implement a contract analysis tool, with direct potential savings of at least USD 23,000/year in subsequent years.
- Identified absence of a competitive bidding process for supplier procurement – convinced management to implement a formal bidding process, reducing procurement costs by 15% and directly improving profit margins.
- Identified fraud-prone gaps in the procurement process including insufficient supplier verification and approval controls – recommended targeted process improvements mitigating ongoing procurement fraud exposure across a high-volume transaction environment.

- Worked on end-to-end future-state control framework for Scope 1 and Scope 2 GHG emissions reporting across 4 emissions categories for a healthcare company – mitigating risk of material misstatement in entity's ESG report under increasing SEC regulatory scrutiny.

Senior Consultant II | Ernst & Young LLP | Gurugram

- Identified lack of credit limit check surety for all B2B customers of a US-based Consumer Goods company; convinced management to implement strict credit limit checks, mitigating potential credit risk of approximately USD 10M.
- Worked on SOX/ICFR controls testing for a NYSE-listed global life sciences company; covered 15+ in-scope entities across Europe, APAC and US; recommendations to remediate identified control deficiencies mitigated aggregate misstatement and fraud risk exposure across procurement, inventory, financial reporting and IT access processes.

Senior Consultant I | Ernst & Young LLP | Gurugram

- Conducted half-yearly (HY) deficiencies assessment for a global mining and commodities major (USD 25B revenue).
- Evaluated design and operational effectiveness of controls across treasury and trading operations including deal shaping, Letter of Credit (LC) processing, sales invoice cancellation, and cash receipts management.
- Identified multiple control deficiencies across front-office and contracts administration processes with root cause analysis and remediation actions.

Lead Associate | Ernst & Young LLP | Gurugram

- Contributed to various corporate reporting engagements including preparation of financial statements, benchmarking financial performance against industry standards, lease accounting analysis, and related reporting activities.

Advanced Associate | Ernst & Young LLP | Gurugram

- Advised EY UK leadership on automating financial statement benchmarking; implementation cut manpower needs by 50%, with direct savings of USD 19,000 over a 1-week period.

Education

ACCA – Association of Chartered Certified Accountants | India

- Member status received 2021 | Exams cleared 2018

BBA (Finance & Accountancy) – Christ University, Bangalore | India

Accomplishments and Awards

- Awarded Exceptional Client Service Award for delivering exceptional EY experience on UK ICFR engagements
- Awarded Highest Performing Team Award (x2) twice for being a team player - on one of the largest EY UK SOX engagements, and for managing multiple trading and holding entities for a UK-based manufacturing company
- Awarded Extra Miler Award for contributions to financial statements preparation engagement for a UK-based manufacturing company
- Awarded Spot Award (x6) six times in 2021, 2022, 2024, 2025 and 2026 for dedication, commitment to the client, high level of professionalism, outstanding value and quality, and timely deliverables

License & Certifications

Lean Six Sigma, IIFCA Academy

Advanced MS-Excel, Career Edifice

Open Water Scuba Diver certified by PADI (Professional Association of Diving Instructors)

Co/Extra-curricular

- Winner of Inter Deanery Cultural Fest - Awarded for securing first position in Street theatre at Inter-deanery cultural fest held at Christ University
- Secured second place Inter College theatre competition Halla Bol held at R.V. College of Engineering, Bengaluru
- Secured third place in Inter-Deanery Cultural Fest Blossoms held at Christ University
- Awarded Social Impact Champion Award at EY - volunteered and donated painting proceeds to 'Sugam', a Gurugram NGO providing education to 100+ underprivileged children
- Active volunteer in EY Ripples and GDS Connectival, managing 300+ team members on CSR initiatives
- Member of organising committee for 'Sahyog' (2018) at Christ University – helped 40+ specially-abled children perform before a 1,000+ audience; college theatre group member and multi-competition winner (2014–2016)