



Mansi Singhal

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Summary

Finance and advisory professional with 7+ years of experience in Corporate Reporting, Finance, and Process Optimization. Led cross-functional, cross-border teams and advised C-suite stakeholders on process, risk, and operating-model decisions across Europe, APAC, and the Americas, uncovering USD 30M+ in financial exposure and driving cost savings and risk reduction.

Professional Experience

Associate Manager | Ernst & Young LLP | Gurugram

Oct 2023-March 2026

- Led **cross-cultural teams of 4–6** across Europe and India to build risk and internal control frameworks from the ground up, **partnering with CFOs and functional heads** to identify control gaps and establish controls across core business functions.
- Led design of internal control and risk frameworks from scratch for 2 Germany-based clients (SaaS, ~USD 221M revenue, and MedTech); presented findings directly to CFOs, securing **full remediation buy-in**.
- **Built a trusted cross-border partnership** with EY Germany leadership acting as Subject Matter Expert on their SOX/ICFR engagements, strengthening India-Germany delivery ties.
- Delivered risk, controls, and process-improvement engagements across **9+ industries** – technology & SaaS, life sciences & medtech, online gaming, mining & commodities, media & entertainment, healthcare, consumer goods, real estate, and logistics.
- **Secured \$250K+ additional business** from German counterparts for a billion-dollar telecom client, leading end-to-end interviews and transaction process assessment in collaboration with EY Tech Consulting and Audit teams.
- **Mitigated risk of \$1.5M in inventory overstatement** from unrecorded reserves for slow-moving stock; secured management buy-in for inventory ageing and reserve controls, correcting overstatement and preventing recurrence.
- **Prevented potential fraud risks across USD 18M+ in transaction exposure** for a SaaS client, addressing unauthorized payment approvals, vendor validation gaps, and segregation-of-duty breaches.

Senior Consultant | Ernst & Young LLP | Gurugram

Oct 2020-Sept 2023

- Strengthened relationship with EY UK through one of its first SOX engagements in Year 1 for a British multinational mining company, directly leading to **\$2.3M in follow-on business**.
- Redesigned the end-to-end procurement operating model for a US-based logistics company, identifying **\$23K in annual cost leakage**; secured management buy-in for a monitoring tool projected to sustain **\$23K/year in savings**.
- Advised management to adopt competitive bidding for procurement, **cutting costs by 15%** and improving margins – now embedded as standard practice.
- **Prevented ~EUR 8M in potential financial misstatement** from reaching the audited financial statements of a listed online gaming client, safeguarding the accuracy of external reporting.

Associate | Ernst & Young LLP | Gurugram

May 2018-Oct 2020

- Managed financial reporting for multiple trading and holding entities of a UK-based manufacturing company; began leading leasing engagements for key US and UK clients within one year of joining EY.

Education

- **ACCA – Association of Chartered Certified Accountants** | India (Member status received 2021 | Exams cleared 2018)
- **BBA (Finance & Accountancy) – Christ University, Bangalore** | India

Accomplishments and Awards

- **Exceptional Client Service Award** – Recognized for delivering exceptional EY experience on UK ICFR engagements
- **Highest Performing Team Award x2** – Recognized for contributions to a major EY UK SOX engagement and management of multiple entities for a UK-based manufacturer.
- **Spot Award x6 (2021, 2022, 2024-2026)** – Recognized for client commitment, professionalism, quality, and timely delivery.

License & Certifications

- Lean Six Sigma Green Belt, KPMG
- Advanced MS-Excel, Career Edifice
- Open Water Scuba Diver certified by PADI (Professional Association of Diving Instructors)

Co/Extra-curricular

- Athletics Captain (Women), IIM Ahmedabad
- Awarded Social Impact Champion Award at EY - volunteered and donated painting proceeds to 'Sugam', a Gurugram NGO providing education to 100+ underprivileged children
- Active volunteer in EY Ripples and GDS Connectival, managing 300+ team members on CSR initiatives.