



Prakhar Singh

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Summary

Investment professional with 8 years of experience in mobilizing capital through grants, debt, and equity vehicles; evaluated 1,500+ early stage startups, supported investments, and worked with founders on fundraising, growth, and market expansion.

Professional Experience

Investment Associate | Enzia Ventures | Bangalore

- Evaluated 1500+ startups for pre-series A rounds (\$500K-\$1.5M) and conducted detailed due diligences; led 10 deals to Investment Committee, resulted in 2 investments projected to impact 1M+ lives in 5 years
- Co-developed Enzia's first [Impact Thesis](#) and portfolio impact measurement framework; led impact reporting across 12 portfolio companies, capturing 350,000+ beneficiaries, 90% alignment with 2X gender criteria, and contributions across 8 UN SDGs.
- Managed the fund's healthcare portfolio; advised Circle Health (preventive care management) and Zenonco (cancer hospital) on strategy, GTM, and fundraising. Enabled Circle to crack USA GTM, win a \$2M contract and build a healthy \$7M pipeline of US clients
- Led a 2x increase in inbound deal flow across 3 sub-sectors ([AI in healthcare](#), sustainable packaging and and waste circularity) leveraging thought leadership built by authoring sector-specific investment theses (e.g. investment thesis on AI in Healthcare)
- Supported Fund II fundraising by building a database of 500+ global LPs and co-investors, mapping investment mandates, check sizes, and engagement strategies to strengthen fundraising outreach.

Portfolio Associate | Yunus Social Business | Bangalore

- Co-designed and co-led two cohorts of a 6-month investment readiness accelerator, screening 300+ social enterprises to select 24 ventures, and delivering curriculum across business strategy, finance, governance, and impact measurement.
- Built India's impact investing deal pipeline through partnerships with leading incubators, accelerators, universities, and VCs; supported investments into 2 accelerator graduates, with 50%+ of ventures raising US\$2M+ collectively within three months.
- Organized Demo Days for two accelerator cohorts by engaging 50+ investors per event, managing founder preparation, investor outreach, and post-event follow-ups.
- Led Impact Measurement & Management (IMM) across 18 portfolio companies, developing KPI frameworks and reporting systems that tracked 1M+ beneficiaries, 100,000 income improvements, and 4M tonnes of CO₂ emissions averted.
- Co-developed a global impact measurement framework with teams across India, Latin America, and East Africa; piloted the framework in India before its adoption across all three regions.
- Managed a US\$1M technical assistance budget, enabling legal, marketing, and ecosystem support initiatives that strengthened operational capabilities across the India portfolio.
- Facilitated cross-border knowledge transfer between portfolio companies in India and Brazil, enabling operational best practice sharing that contributed to a 2× scale-up of Brazil's recycling operations.
- Conducted operational due diligence on Cashpor Micro Credit (US\$500M AUM) through field research and process analysis; authored a portfolio knowledge report adopted by the global investment team.

Manager | The Convergence Foundation | Bangalore

- Joined as the founding employee to build Accelerate Indian Philanthropy (AIP); established hiring processes, operating systems, and organizational strategy alongside the leadership team.
- Supported fundraising of US\$2M from the Bill & Melinda Gates Foundation by developing grant proposals, investment materials, and leadership presentations; secured one of India's largest catalytic philanthropy grants.
- Designed and launched an invitation-only philanthropy platform, onboarding 20+ leading HNIs and mobilizing US\$5M towards education and healthcare through customized giving strategies.
- Curated high-impact donor convenings connecting philanthropists with nonprofit leaders, contributing to US\$2M in philanthropic commitments within one year.
- Launched a founder podcast series featuring nonprofit leaders to strengthen donor engagement and increase awareness of high-impact social sector opportunities.
- Built a network of 100+ nonprofits and facilitated strategic introductions to philanthropists while supporting organizations on fundraising strategy and positioning.
- Developed a nonprofit scaling framework through due diligence of 65+ organizations; supported 3 education nonprofits in expanding their geographic footprint by 2×. Developed a replicable [scaling playbook for Indian nonprofits](#) by evaluating 65+ nonprofits; directly supported 3 education nonprofits to 2x their scale
- Led a 5-member team at CBSE to administer the National Achievement Survey'21 (government school student assessment) for 3.4M students; resulted in 2x assessment reliability vs. 2017 examination; piloted interventions in 2k+ schools ([authored article](#))

- Supported Columbia University led research to design and scale a mobile-based primary school assessment tool to test foundational literacy/numeracy ([authored article](#)); scaled the solution with Rocket Learning (leading nonprofit) to 1M+ students across 4 states
- Interviewed 200+ government officials across 5 states and conducted an in-depth literature review to [co-author reports on drivers of foundational learning](#) and Large Scale Assessments

Legislative Assistant to Members of Parliament | PRS Legislative Research | Delhi

- Conducted legislative research and drafted parliamentary interventions, contributing to 677 parliamentary questions, 239 debates, and 21 Private Member Bills, 2–9× above national averages.
- Supported the Parliamentary Standing Committee on Skill Development & Entrepreneurship, benchmarking global policies and developing recommendations that informed a US\$100M allocation for MSMEs, startups, and entrepreneurship.
- Managed a ₹10 crore constituency development portfolio, prioritizing and coordinating 12 public infrastructure projects that expanded education access to 2,000+ students and clean water access to 100+ families.
- Authored policy briefs on education, employment, entrepreneurship, agriculture, and water policy using government datasets and stakeholder consultations to support legislative decision-making.
- Organized multi-stakeholder constituency consultations involving government officials, local leaders, and NGOs, enabling 8 development projects to progress from proposal to implementation.

Education

BSc Economics (H) – Symbiosis International University | India

Accomplishments and Awards

- Promoted from Program Manager at Central Square Foundation (CSF) to Founding Manager of Accelerate Indian Philanthropy (AIP) within The Convergence Foundation, selected to build a new organization from scratch, reflecting strong performance and trust from leadership including Ashish Dhawan.

Co/Extra-curricular

- Hosted [Made in Bharat podcast series](#), interviewing 5 founders from underserved regions (e.g. tribal district of Bastar)
- Published 15+ articles on economics and public policy in the [Mint](#), [EPW](#), [Telegraph](#) and other publications.