



SHIKHAR SHUKLA

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Summary

Senior operations and supply-chain leader with 21+ years directing large-scale logistics, procurement and general management in high-complexity, mission-critical environments. Track record of managing ₹2,000+ crore supply chains, leading 1,000+ personnel and executing multi-stakeholder operations across geographically challenging contexts.

Professional Experience

Director – Logistics & Operations | Indian Army | India

Apr 2023 – Mar 2026

(Corporate equivalent: VP / Chief of Logistics)

- Designed and steered a ₹1,000+ crore, 5-year infrastructure development plan, converting long-range readiness priorities into a funded, phased roadmap; enhancing logistics sustenance.
- Directed a centralised procurement and distribution function with ₹80+ crore annual spend, serving 30,000+ personnel in border terrain.
- Standardised sourcing through GeM, enhancing $\geq 30\%$ critical-item availability while cutting cost 20% through demand consolidation and vendor base expansion.
- Led GeM procurement negotiations across 20+ high-value committees; consistently achieved 10–20% cost reductions through competitive benchmarking and structured negotiation.
- Led annual readiness audits for 10+ units, producing actionable findings that improved compliance with operational and safety standards by 20%.
- Directed HR and talent-management policy for 30,000+ personnel across a geographically dispersed unit, improving their efficiency by 10-15%.

Senior Manager – Logistics & Operations | Indian Army | India

Nov 2019 – Mar 2023

(Corporate equivalent: Senior Manager / Head, Logistics Operations)

- Executed full-spectrum logistics of rations, ammunition, shelter, medical and transportation for 50,000+ personnel, in extreme mountainous conditions sustaining uninterrupted supply with near zero stockouts.
- Spearheaded ₹50 crore of emergency cold-weather-gear procurement during the Galwan crisis, sourcing and delivering within compressed timelines with zero supply disruption to high-altitude frontline units.
- Organised COVID crisis medical logistics for 5,000+ personnel, including road and air evacuations from remote area and establishment of quarantine facilities and field hospitals with no supply or capacity failures.
- Optimised policy, inventory and last-mile supply of 5500+ SKUs (₹900+ crore annually) in Canteen Stores Department (CSD) base fulfilment center.
- Executed full vendor lifecycle from qualification, selection, performance evaluation, contract execution and quality oversight of 400+ vendors for 30+ logistics units.
- Coordinated legal case representation before the High Court, liaising between top leadership and legal counsel to ensure timely filing, documentation and case follow-up leading to closure of 12 MACT and civil suits.

Officer Commanding - Logistics & Supply Chain Unit | Indian Army | India

Dec 2015 – Oct 2019

(Corporate equivalent: COO, Supply Chain)

- Established a 500-employee logistics unit from inception; designed foundational SOPs and storage infrastructure.
- Managed end-to-end supply chain operations of 35,000+ store, for sustaining security operations across 100+ units.
- Led the unit's first ERP SAP rollout for inventory management, cutting manpower by 25% and lifting operational efficiency by 50%; a model subsequently replicated by peer units.
- Orchestrated large-scale logistics simulations that stress-tested wartime supply for up to 50,000 personnel and over 1,000 equipment platforms, validating demand plans, capacity, contingency readiness and highlighting capacity gaps.
- Managed ₹25-crore annual contracts for specialised high-altitude equipment, handling imports, duties, inspections and customs clearance, enabling their operations on international border.
- Spearheaded and completed accelerated field trials and evaluation of 2 guns and 15 ammunitions within 6 months, translating findings into technical requirements; enabling induction in Army and enhancing operation readiness.
- Directed multi-site general management of three institutional schools serving 5,000+ children, including a full NEP curriculum overhaul.
- Administered HR, payroll and HR functions for 800+ personnel of Establishment.

Faculty, Logistics Operations | Indian Army | India

Oct 2013 – Nov 2015

(Corporate equivalent: Faculty / Leadership Development)

- Redesigned logistics training program for 1,000+ trainees/year; covering end-to-end supply chain, UN-mandated safety protocols, storage automation and transport compliance; reducing by 2 weeks.
- Directed Government e-Marketplace (GeM) procurement ecosystem, building the digital procurement framework from the ground up; migrating 100% of spend online and cutting procurement cycle time from 90 to 30 days.
- Led 20 technical defect investigations of ammunition, conducting root-cause analysis of failures and malfunctions; enhanced safety, reliability, and serviceability of these ammunition by 90% by creating corrective measures.

Manager – Logistics & Ammunition Operations | Indian Army | India

Apr 2007 – Sep 2013

(Corporate equivalent: Senior Manager, Operations & Procurement)

- Directed logistics for 15,500+ MT of ammunition and missiles valued ₹1500+ Crore; achieved zero reportable safety incidents against UN-mandated standards; a benchmark adopted across peer establishments.
- Conceptualised and delivered ₹50-crore igloo-type ammunition store house cluster and Project ADSAFE — a three-tier security infrastructure program deployed across 200 acres of critical ammunition facilities.

Manager – Administration & Operations | Indian Army | India

Jun 2004 – Mar 2007

(Corporate equivalent: Manager, Operations & HR)

- Led a 150–300-person operational unit in NE India; coordinated multi-agency scheduling, HR, training and sustained operational readiness across a complex environment.
- Administered a Government-mandated community welfare and rehabilitation program — managed inter-agency logistics, stakeholder coordination across civil administration and security forces and delivery of reintegration services.

Education

MBA – Post Graduate Program for Executives (PGPX) – IIM Ahmedabad	2026–2027
MBA – Supply Chain Management – MCMC, Rani Durgavati University Jabalpur	2023
MSc – Defence & Strategic Studies – DSSC, University of Madras	2018
PG Diploma – Financial Management – UP Rajarshi Tandon Open University	2022
Bachelor of Science – NDA, Jawaharlal Nehru University	2003

Accomplishments and Awards

- Topped the Military Logistics course among the top of a competitive cohort of logistics officers.
- Qualified as an Ammunition Specialist with an A Grade at Indian Army's technically demanding certifications.
- Selected in the top 10% of peer cohort for the Defence Services Staff Course — a highly competitive program for senior leadership and strategic appointments.
- Published article in MCMC Journal: "Impact of National Logistics Policy on Military Logistics."
- Member, United Services Institute (USI), India; a professional publication and career development center of MoD

License & Certifications

- Six Sigma Green Belt
- Gen AI for Beginners
- AI Essentials for Business
- Excel Skills for Business

Co/Extra-curricular

- Set up vocational training centres in villages in J&K, training 1500+ women under the government's UDAAN scheme.
- Secured government scholarships for students from unserved border villages, widening their access to education
- Ran a community green-energy initiative (biogas cook-houses) across J&K villages, cutting firewood dependence.
- Served as Chairman at ASHA School, supporting inclusive education for children with special needs.