



Sunil Menaria

E-Mail: x26sunilm@iima.ac.in Mobile: +91 8058397659 LinkedIn: [Sunil Menaria](#) | [LinkedIn](#)

Summary

Results-driven Project Manager with 4.5 years of experience leading complex consulting and operations engagements from planning to delivery. Combines analytical rigor, structured problem-solving, and sound decision-making under uncertainty to solve critical challenges and optimize performance. Proven in leading cross-functional teams, managing stakeholders, and leveraging process digitalization and automation to deliver measurable business impact.

Professional Experience

Project Manager | Veneklasen Associates | Gurugram

- Managed cross-functional coordination and data-driven design decisions for the ₹970+ Cr New Parliament Building, aligning diverse stakeholders across agencies to optimize project outcomes, control risks, and support seamless execution.
- Led vibration risk assessment for a 30 km DMRC metro corridor, negotiating mitigation scope directly with DMRC through predictive modelling and field analysis, reducing infrastructure requirements ~60% and saving ₹30-40 Cr.
- Led vibration risk assessment along a ₹16,000+ Cr Himalayan railway corridor, spanning 25+ locations; when the standard fix proved impractical, engineered a low-cost alternative that cut landslide risk to nearby mountain homes and saved ₹7 Cr without disrupting operations.
- Led an end-to-end noise mitigation project for a gas compressor station in Assam, managing internal client and plant stakeholders alongside nearby communities to resolve disturbance and regulatory risk while sustaining uninterrupted 24x7 operations.
- Proposed an IoT-based predictive maintenance solution to leadership by spotting failure patterns in inspection data, then guided the data work behind it and piloted the system across a 10 km track stretch.
- Built a collaborative team of 6 by embedding end-to-end project ownership in each member, fostering accountability and a self-sufficient team that sustained momentum independently.

Sr. Associate | Veneklasen Associates | Gurugram

- Protected cancer patients' uninterrupted treatment at Nanavati Hospital by aligning construction and hospital management stakeholders and automating vibration monitoring, cutting tracking time ~70%.
- Led acoustic and vibration design for the ₹150+ Cr Marriott and St. Regis, Aerocity, Delhi, enabling simultaneous multi-ballroom events for 800–1,000+ guests, boosting guest experience and revenue while cutting costs ~12–15%.
- Spearheaded acoustic design strategy for the ₹700+ Cr Temple of the Vedic Planetarium (ISKCON, Mayapur), coordinating multidisciplinary teams and international stakeholders across time zones to deliver cost-effective, high-performance solutions.
- Optimized procurement and solution design through structured vendor evaluation and commercial negotiations with multiple supplier stakeholders, achieving ~15% cost savings while preserving performance and customer experience objectives.

Associate | Veneklasen Associates | Gurugram

- Resolved community, legal, and ecological opposition on Goa's ~100 km freight-corridor project through direct stakeholder engagement across 30+ sites — preserving local ecology while unlocking the ₹1,500+ Cr expansion and a ~30% freight capacity gain.
- Diagnosed a facility performance issue at IICC Dwarka that was blocking event operations and eroding rental revenue; audit-led fixes avoided a full redesign, saving ₹20 Cr while restoring uninterrupted events.

CFD Application Engineer | CAE Services | Pune

- Ran CFD simulations to reduce NOx levels from Diesel Generator Engines, iterating across various exhaust designs to meet country-specific pollution regulations.

Education

- MEngg (Mechanical)** – Birla Institute of Technology and Science, Pilani | India
- BTech (Mechanical)** – Rajasthan Technical University, Kota | India

Accomplishments and Awards

- Earned a performance-based bonus for outstanding project execution, stakeholder management, and client delivery across multiple strategic engagements.

Certifications

- Operation Analytics | Accounting Analytics | Customer Analytics

Co/Extra-curricular

- Member of the Profile Committee at IIM Ahmedabad
- Won dance competition at college annual cultural fest
- Completed 5 km run at Statue of Unity charity race, Jaipur