



Utkarsh Anand

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Summary

Strategy, general management and intelligence leader with 12+ years of experience driving high-impact outcomes across national security, immigration, public policy, technology, business development, and education. Demonstrated success in building new organizational capabilities, leading large cross-functional teams, executing complex data-driven investigations and operations, and influencing national policy. Proven track record of delivering results in high-pressure, ambiguous environments, managing large-scale enforcement initiatives and mentoring future leaders.

Professional Experience

Immigration In-charge, Lead Liaison & Intelligence Specialist | Bureau of Immigration, Intelligence Bureau, Ministry of Home Affairs, Government of India | Mumbai

- Founded the first immigration analytics wing leading a select 12-member unit; dismantled crime syndicates with 1,600 offenders and 70+ high-value targets through data-driven investigations and multi-agency liaison across 10+ government bodies.
- Served as a key Bureau liaison to lawmakers and policymakers, providing intelligence assessments, operational data, and strategic recommendations that shaped landmark immigration and visa reforms, including the Immigration and Foreigners Act, 2025, Immigration and Foreigners Rules, 2025, and Visa Manual 2025 (classified document); Spearheaded the rollout of Fast Track Immigration, orchestrating corporate partnerships that secured 1M registrants in 3 months.
- Commanded a team of 150+ immigration officers in intercepting 88 suspects of smuggling and fraud, India's highest in Jan '25, saving over INR 20 crore for the exchequer (GOI) in a single month; scored in top 0.1% in Intelligence Bureau exam (All-India Rank 197 out of 1.8M).

Chief of Staff to Head of Immigration (West India-largest zone), Lead Interrogator & Senior Immigration Officer | Bureau of Immigration, Intelligence Bureau, Ministry of Home Affairs, Government of India | Mumbai

- Designed and launched the Bureau's first mentor-mentee program, with pilot training 300 incoming officers in intelligence, interrogation, investigation, profiling, and report writing techniques; success of pilot led to nation-wide adoption.
- Authored 100+ intelligence reports (highest in cohort) and deployed analytics and "360° suspect research" to intercept 70+ accused reduced smuggling incidents by 40% in my region, the highest among 850 officers; earned 12 commendations.
- Conducted and supervised 600+ interrogations of high-risk suspects and traffickers, extracted critical intelligence disrupting 10+ criminal networks, protecting 400,000+ vulnerable Indian youth population enticed by employment opportunities in South East Asia and then compelled to work as cyber fraudsters targeting people in Asia, Europe and USA, informing strategic enforcement and policy improvements. Raised strategic assets (politicians of other countries) during such interrogations for the country to leverage long-term strategic advantage in policy influence over competing external state actors.

Assistant Central Intelligence Officer | Intelligence Bureau, Ministry of Home Affairs, Government of India | CLASSIFIED LOCATIONS

- Led and managed field tradecraft exercise of teams of 10 officers by creating meeting schedule; ranked #1 of 120 officers in field tradecraft earning selection as batch representative to the Director of Intelligence Bureau to project agency readiness.
- Synthesized fragmented intelligence to secure the surrender of the #2 insurgent commander in all of India along with his 40 associates, disrupting insurgent operations of 15+ groups, strengthening regional security (50M population) in North-east India; earned multiple performance rewards.
- Spearheaded critically understaffed 3-member intelligence unit in insurgency-hit regions; secured cooperation from local leaders to defuse a 500+ COVID riot; independently gathered intelligence enabling the arrest and deportation of an international fugitive politician.

Business Development Associate | BYJU's | Jaipur

- Pioneered new strategic upselling and cross-selling playbook; surpassed weekly revenue targets by 33% resulting in being recognized as 1st among 90 professionals in the largest state of India for two consecutive weeks.

General Knowledge and Group Discussion Faculty | TIME | Jaipur

- Mentored 1,000+ elite MBA aspirants; architected advanced answer frameworks, sharpening candidate analytical acumen and improving problem-solving skills; increased admission success rates by >30%.

- Coached 1,200+ bank exam aspirants, setting new benchmarks in training outcomes; increased student first time pass rate by 25% and established new standards for instructional excellence.

Associate Software Engineer | Tek Systems Global Services | Hyderabad

- Analyzed customer engagement and collaborated with US and European clients, resulting in 15% increase in client conversion.

Education

B.Tech (Computer Science) – SGVU, Jaipur | India

Accomplishments and Awards

- Received 12 commendations for raising strategic political assets of other countries, highest individual interceptions (70+) and reducing smuggling incidents by 40% and spearheading select 12-member unit to dismantle crime syndicates with 1,600 offenders and 70+ high-value targets through data-driven investigations and multi-agency liaison across 10+ government bodies.
- Earned multiple performance rewards and commendations for independent intelligence gathering and enabling the arrest and deportation of an international fugitive politician; orchestrating the surrender of the #2 insurgent commander in all of India along with his 40 associates, disrupting insurgent operations of 15+ groups, strengthening regional security (50M population) in North-east India.
- Ranked #1 of 120 officers in field tradecraft earning selection as batch representative to the Director of Intelligence Bureau to advance agency readiness.
- Scored in top 0.1% in Intelligence Bureau exam (All-India Rank 197 out of 1.8M).
- Recipient of entry scholarship (25% of tuition fees) for the incoming Class of 2027 at IIM Ahmedabad PGPX.
- Recognized as 1st among 90 sales professionals in Rajasthan for two consecutive weeks.
- Mentored and coached elite MBA and bank aspirants to drive the success rate over 25%.
- “Top Contributor” to Competition Success Review, a national monthly magazine for UPSC aspirants with >1 million readership per year.
- Winner in over 20 debates and extempores.
- Top 1% in the National Standard Exam in Chemistry conducted by Homi Bhabha Centre; 100,000+ participants.

License & Certifications

Excel Skills for Business: Advanced, Macquarie University.
Pre-MBA Statistics, Indian Institute of Management Ahmedabad.
McKinsey Forward.
BCG Forage.

Co/Extra-curricular

- Community Service: Founded a 15-member (now 80) volunteer group, Society Well-wishers (2021–Present), raised INR 6 lakh to support the elderly, homeless, and animals; forged active partnerships with NGOs across state.
- Volunteer: SWRUP NGO (2018–2019).
- Scaled 18,488 ft. peak Mt. Brumkhangse (North Sikkim).
- Founded and led annual Climate Convention (C3W) during undergrad; broadcasted on national network; featured top global environmentalist speakers.