

# Vamsi Antyakula

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## Summary

Impact-driven Technology Manager with a strong blend of product thinking, analytical rigor, and cross-functional leadership. Skilled in leveraging AI, automation, and data to drive innovation, operational efficiency, and scalable solutions. Problem-solving mindset, global outlook, and deep passion for building tech-driven products that deliver measurable business and customer value

# **Professional Experience**

### Assistant Manager | TVS Motor Company | Hosur, Tamilnadu

- Designed and implemented a technological feature optimising energy consumption during the product development, which led to a cost saving of ₹5,600 per vehicle, translating to ~\$13 million annual savings.
- Spearheaded the end-to-end development of the cost-optimized iQube09 EV variant, resulting in a 68% jump in monthly sales (14.5K → 25K units) from launch flagging TVS no.1 in EV 2W market.
- Conducted market research and competitive benchmarking with the strategy team, leading 10+ customer interviews to uncover key pain points and innovation opportunities in the B2B entry-level EV segment.
- Drove a cross-functional (CFT) project that resolved a critical customer field issue, cutting complaints from
   100% to 0% and earning 'Best Project of FY'22', later showcased to the Chairman.
- Developed and **patented 3 high-impact software algorithms** for EV control systems; scaled across product lines, directly enabling a **15%** market share boost to **\$50M** revenue and positioning TVS as a market leader by 2025.
- Filed 4 international EV patents across the USA, Thailand, Colombia, and Indonesia, focused on regionspecific software innovations further helped TVS secure the No.1 market position with 25% share (~\$118M), reinforcing global EV leadership.
- Presented & implemented a cost reduction idea to CXOs having savings of 2000 INR per vehicle amounting to ~60 million\$ savings for the company every year, after securing their buyins.
- Led the product development in collaboration with Bosch China team for software powertrain solutions for iQUBE and brought in 3L+ sales amounting to revenue of ~360 million\$.
- Directed a two-member team for **end-to-end EV powertrain calibration and full vehicle-level validation** across all five variants of TVS's flagship EV platform, iQube.
- Achieved a **20% improvement in system efficiency through data-driven tuning** and iterative testing, contributing to ~\$250 million in cumulative sales.
- Orchestrated product development as Scrum/Test Master using JIRA, driving sprint ceremonies and backlog management. Delivered 30+ connected features across EV platforms and improved NPS scores by enhancing legacy product experiences.
- Presented & implemented the concept idea in tweaking vehicle control parameters to CXOs that will **reduce the charging time for 2W EV products by 20%** and secure their buy-ins.

#### Senior Engineer | TVS Motor Company | Hosur, Tamilnadu

- Designed a fast-charging protocol for iQube09, enabling 80% charge in just 2 hours ~30% decrease in charging time setting an industry benchmark and contributing to ~\$300M revenue.
- Led powertrain and subsystem testing vehicle-level software validation for 5 variants and ensuring regulatory compliance supporting 5L+ unit sales.
- Led a digital transformation initiative in designing Power BI dashboards to digitize test results.
- Spearheaded end-to-end development of an Africa-focused 2W EV, driving integration, powertrain testing, and software validation. Collaborated cross-functionally to define 10+ performance targets, aligning the product with market entry strategy for emerging markets.
- Collaborated with cross border counterparts/stakeholders off-board charger supplier FRIWO headquartered in Vietnam for software capability plus charging infrastructure development bringing in help for 3 lakh EV units sold in the last 3 years.
- Mentored 4 engineers and guided 10+ service engineers on core diagnostics and after-sales support. Also led
  a town hall in Bangalore, upskilling 100+ zonal heads during a new variant launch to drive capability and
  market growth

## Graduate Engineer Trainee | TVS Motor Company | Hosur, Tamilnadu

- Developed a concept DFCM (Driver feedback control model) which gives real data insights on the rides by customers based on 20+ control vehicle parameters.
- Filed 5 SOPs/ Testing standards of EV powertrain vehicle validation & testing and standardized them from scratch.

BTech, Mechanical Engineering – National Institute of Technology Raipur | India

# Accomplishments

- Letter of Appreciation from Chairman, TVS: Won the best project award for FY '22 across all departments, improved NPS on a cross functional team project - pertaining customer field issue and presented it to the chairman of the company.
- Letter of Appreciation from Head NPD 2W EV: Recognized by the AVP, Head 2W EV projects of TVS Motor for solving the field issue of the highest selling variant under yellow belt certification.
- Newton award: Awarded for bringing in the best innovative idea, selected out of 50+ other ideas and implemented in the NPD surrogate projects.
- Received the IP (Intellectual Patent) award for 2023-2024 FY for successful filing of patents in IP annual award ceremony at TVS.
- Top 10 CGPA during graduation at NIT Raipur in a class of 95+ students.
- CFA scholarship holder amounting to 1240 USD roughly amounting to  $\sim$ 1 lakh in INR.
- Core team member who won the "LIMCA WORLD OF RECORDS" for iQUBE vehicle to unveil world's highest charging infra in Spiti valley.
- Received an LOR for contribution to the field of education economics particularly in the field of feminist economics under professor Ambrish Dongre, IIM Ahmedabad and eventually published a research paper on "Missing women in economic academia".

## Certifications

- GGI Impact Fellow Co-authored a consulting style white paper and engaged in experiential learning programs related to consulting and public policy.
- Yellow Belt Certificate Holder TVS
- Project Management Level D IPMA, 2022
- Introduction to Big Data Coursera
- SQL Fundamentals Course Sololearn
- Fundamentals of Quantitative Modelling Coursera

## **Extra-Curriculars**

- Position of Responsibility: Elected PGPX Alumni Secretary, IIMA, leading a team of 40+ members.
- Placement convener, NIT Raipur Drove 95% placement record in Mechanical 2020 branch, highest ever since 2016 uptil date.
- Teach for India: Volunteered with TCI, a project titled "Teach to Lead" Mentored 10+ government school students trying to solve the problem of education.
- Core-Coordinator of Mechanical Engineering Association (MEA), NIT Raipur 2016-20