



Varun Khanna

E-Mail: x26varunk@iima.ac.in Mobile: +91 9999817667 LinkedIn: <https://www.linkedin.com/in/varun-khanna9/>

Summary

Financial advisory professional with 6+ years of experience in M&A, restructuring, financial due diligence, and distressed-asset resolution. Proven record of leading teams on high-value sell-side mandates, corporate turnarounds, and insolvency resolutions across India and Australia.

Professional Experience

Assistant Manager | Grant Thornton Bharat LLP | New Delhi

- Onboarded and mentored 2 graduate analysts; structured technical training sessions, delegated responsibilities, and supported performance reviews to improve early-stage output for our team.
- Performed cross-border asset tracing on a distressed forging & casting firm; mapped asset network across 14 jurisdictions and advised bankers to halt recovery efforts due to lack of economic viability.

Consultant | Grant Thornton Bharat LLP | New Delhi

- Selected to lead a secondment with GT Australia's Financial Advisory team; advised on 7 Australian *Small Business Restructuring* mandates for firms grossing ~INR 9 Cr. each, developing turnaround strategies and enhancing business viability.
- Designed and delivered a 2-month technical training programme for a 6-member mid-level team in India; later adopted as the standard offshore support model for GT Australia and GT UK restructuring cases.
- Led a 7-analyst team on a sell-side mandate for Marriott's distressed property in Bengaluru; managed the end-to-end sale process, including outreach to 100+ potential buyers and evaluation of 10 bids, facilitating an INR 300 Cr. acquisition.
- Spearheaded financial due diligence on an Indian IVF hospital chain; assessed earnings quality, adjusted net debt, working capital, and key risks, enabling valuation adjustments before final deal approval of an INR 90 Cr. merger.

Senior Associate | Grant Thornton Bharat LLP | New Delhi

- Facilitated closure of an INR 80 Cr. sell-side mandate in the infrastructure sector; evaluated bids using discounted cash flow (DCF) and repayment models, and managed investor queries, site visits, and data room activities.

Associate | Grant Thornton Bharat LLP | New Delhi

- Supported the resolution process of a listed shipping firm with debt exceeding INR 2,000 Cr. under India's Insolvency & Bankruptcy Code; evaluated bids, coordinated with valuers and lawyers, and prepared creditor decks.

Independent Consultant | Sunshine Schools | New Delhi

- Proposed and aligned CSR collaborations with relevant teams at KPMG and EY; led 10+ initiatives mobilising 100+ volunteers and delivering in-kind support for 400+ students.
- Helped raise ~INR 2 Cr. through targeted fundraising and donor outreach during and post-COVID, assisting the school in overcoming cash flow constraints, sustaining operations, and laying the groundwork for future branch expansion.
- Redesigned website content and structure to communicate the school's value proposition and enhance donor engagement, supporting the digital team in increasing website traffic by ~100% within 9 months.

Analyst | KPMG India | Gurugram

- Supported client engagements in the oil & gas and coatings sectors on inventory management and working capital optimisation; identified billing delays and excess inventory, helping reduce their working capital cycle by seven days.
- Standardised the statutory compliance and Internal Financial Control tools to enhance corporate governance visibility for SoftBank Energy, delivering actionable insights that contributed to a 15% reduction in non-compliance the following quarter.

Education

MBA (PGPX) – *Indian Institute of Management, Ahmedabad* | India

B.Com (Hons.) – *University of Delhi* | India

- *Member, College Model United Nations Society; led two inter-college delegations*

Accomplishments and Awards

- Recognised with four SPOT (Employee of the Month) Awards among ~1,500 employees for outstanding project delivery and business-development contributions.
- Won Top Scorer at company-wide football tournaments in 2024 and 2025, as Vice-Captain of the corporate team.

License & Certifications

- Passed Level II of the CFA Program
- Introduction to Insolvency, Australian Restructuring Insolvency & Turnaround Association (ARITA)
- Technical Analysis, NSE India
- Financial Markets, Yale University
- Financial Modelling and Valuations, Udemey
- Introduction to Investment Banking, 365 Careers
- Managing the Company of the Future, London Business School
- Standard Chartered's 3-day Youth Football Clinic - conducted by Liverpool FC Academy coaches
- Green Revolution Global Certification Program, UN Environment Programme

Co/Extra-curricular

- Vice-Captain of Grant Thornton's Corporate Team; won the Top Scorer award in company-wide tournaments in 2024 and 2025. Played for the inter-college team, contributing to multiple wins over two years.
- Volunteer 4 hours/month to teach Mathematics and English (Grades 4 - 6) to 100+ students; organise bi-monthly movie screenings, drawing ~120 students per session.
- Developed 3 pickleball courts in collaboration with a local school and global gym chain; structured a 10% profit-sharing model and expanded the school's court capacity.
- Led 4 in-person workshops on Financial Literacy & Investing Young at the University of Delhi; mentored 5 college students on CV drafting via the "Mentor To Go" platform.