



Varun Khanna

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Summary

Financial advisory professional with 6+ years leading M&A, Restructuring, and Financial Due Diligence engagements - from distressed turnarounds and insolvency resolutions to high-value sell-side mandates - across India and Australia. Skilled at managing cross-functional stakeholders to drive deals from diligence through to close. CFA Level II passed.

Professional Experience

Assistant Manager | Grant Thornton Bharat LLP | New Delhi

Aug 2025 – Dec 2025

- Led a **cross-cultural secondment** with GT Australia's Financial Advisory team; advised on 7 Small Business Restructuring mandates for firms grossing **~INR 9 Cr. each**, developing turnaround strategies and enhancing recovery viability.
- Spearheaded **financial due diligence** on an Indian IVF hospital chain, assessing earnings quality, adjusted net debt, working capital, and key risks, enabling valuation adjustments ahead of an **INR 90 Cr. merger** approval.
- Onboarded and mentored 2 analysts; designed training programmes (later adopted as the standard offshore support model), and supported performance reviews to improve early-stage output for the team.

Senior Associate → Consultant | Grant Thornton Bharat LLP | New Delhi

Apr 2022 – Jul 2022; Aug 2022 – Jul 2025

- Awarded **accelerated promotion** from Senior Associate to Consultant in four months for “exemplary performance”.
- Led a 7-analyst team on a sell-side mandate for Marriott's distressed property in Bengaluru; managed the end-to-end sale process, including outreach to 100+ potential buyers and evaluation of 10 bids, facilitating an **INR 300 Cr. acquisition**.
- Supported the resolution process of a listed shipping firm with **debt of ~INR 2,000 Cr.** under India's Insolvency & Bankruptcy Code; evaluated bids and coordinated with valuers and legal counsel, and oversaw the liquidation process.

Associate | Grant Thornton Bharat LLP | New Delhi

Apr 2021 – Mar 2022

- Facilitated closure of an **INR 80 Cr. sell-side mandate** in the infrastructure sector; evaluated bids using discounted cash flow (DCF) and repayment models while managing stakeholders' queries, site visits, and data-room activity through to close.
- Directed cross-border asset tracing on a distressed forging & casting firm - mapping the asset network across **14 jurisdictions** and advising bankers to halt recovery efforts on economic-viability grounds.

Founder's Office | Sunshine Schools | Delhi NCR

Feb 2020 – Apr 2021

- Proposed and aligned CSR collaborations with relevant teams at KPMG and EY, leading 10+ initiatives and events that **mobilised 100+ volunteers** and delivered in-kind support for **400+ students**.
- Led fundraising activities, **raising ~INR 2 Cr.** through targeted donor outreach during and post-COVID, assisting the school in overcoming cash flow constraints, sustaining operations, and laying the groundwork for potential branch expansion.

Analyst | KPMG India | Gurugram

Jun 2019 – Feb 2020

- Supported Oil & Gas and coatings-sector client engagements on working-capital optimisation and inventory management, identifying billing delays and excess inventory, **reducing the working-capital cycle by 7 days**.
- Standardised statutory-compliance and Internal Financial Control tools for a large solar-energy client, delivering actionable insights that contributed to a **15% reduction in non-compliance** the following quarter.

Education

B.Com (Hons) - University of Delhi (Delhi College of Arts and Commerce) | India

Accomplishments and Awards

- Selected as **Cell Head (Career Cell), Entrepreneurship & VC Club (EntreVC)**, IIMA - sourced startup and VC opportunities for 1,000+ students across all cohorts.
- Recognised with **4 SPOT (Employee of the Month) Awards** among ~1,500 employees for outstanding project delivery and business-development contributions at Grant Thornton from 2021 to 2024.

License & Certifications

- Passed Level II of the CFA Programme
- Lean Six Sigma Green Belt, offered by KPMG India
- Technical Analysis, offered by NSE India

Co/Extra-curricular

- Co-founded a 3-court pickleball venture with a local school and gym chain, structuring a 10% profit-sharing model.
- Vice-Captain, Grant Thornton's Corporate Team and DU college team; Top Scorer in the company-wide tournament in 2025.
- Volunteered 4 hours/ month teaching Maths and English (Grade 4-6) to 100+ students; organised bi-monthly movie screenings, drawing ~120 students per session.
- Led 4 workshops on *Financial Literacy* at the University of Delhi for first-year students; mentored 5 students on CV drafting.